



Leading international sales, marketing and support services group, supplying essential products and services used by millions of people every day across energy, healthcare and technology.

FACTSHEET NOVEMBER 2022

23	FTSE 100	16k+	350+	FY22 EBITDA	28
Countries	Listed since 1994	Employees	Acquisitions since IPO	£589.2m +11.1%	Years of consecutive dividend growth

HY23 highlights - resilient & agile business model, delivering for stakeholders

- Strong organic growth in DCC Energy and Almo acquisition in DCC Technology, driving operating profit up 13%
- £300 million committed to development since FY22 year end, including:
 - DCC Healthcare completion of Medi-Globe acquisition;
 - DCC Energy acquisition of PVO, Protech and Freedom Heat Pumps

Our strategy creates long term sustainable value

We enable people and businesses to grow and progress and deliver our long-term strategic objective: To build a growing, sustainable and cash generative business which consistently provides returns on capital well in excess of our cost of capital.

**BUILDING LEADING
BUSINESSES**

**INVESTING FOR
GROWTH**

**DRIVING LONG-TERM
SUSTAINABLE VALUE**

THREE DIVISIONS

DCC Energy

Accelerating the net zero journey of our customers by leading the sales, marketing and distribution of low carbon energy solutions.

- Expanding services and renewable offering through acquisition of 1. PVO, a leading international distributor of solar panels; 2. Protech, a provider of a wide range of renewable and energy efficient heating solutions and; 3. Freedom Heat Pumps, one of the UK's largest distributors of air source heat pumps
- Benefitted from strong organic growth and the first-time contribution of Naturgy Ireland, acquired in December 2021



DCC Healthcare

A leading healthcare business

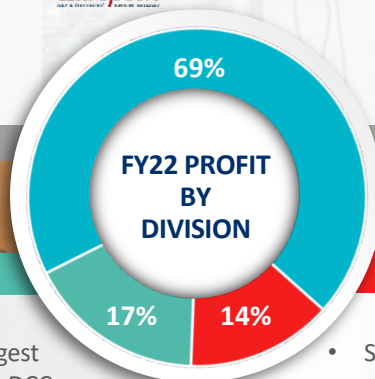
- Completed acquisition of Medi-Globe, largest Healthcare acquisition to-date, expanding DCC Vital's presence in medical devices
- Strong growth in primary care and medical devices in Germany and Britain, respectively



DCC Technology

Leading partner for global technology brands

- Strong revenue and profit growth driven by successful integration of Almo acquisition
- Improving margins, despite challenging macro environment



Leading with Energy

In May 2022, we announced a new *Leading with Energy* strategy for our energy activities, including the establishment of a new single energy division – DCC Energy.

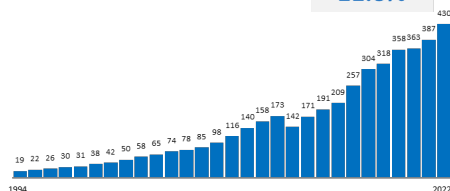
- Goal to lead our customers to transition to lower carbon and renewable energies
- Capital allocation priorities to accelerate transition capability of DCC Energy
- Expansion of DCC Energy's energy solutions offering,
- 2050 (or sooner) Net Zero target for Scope 3 carbon emissions; -15% ambition 2030
- Services and renewables accounted for 22% of profits in FY22



Record of consistent growth

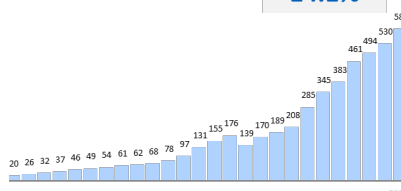
EPS (pence)

28 year CAGR
11.8%



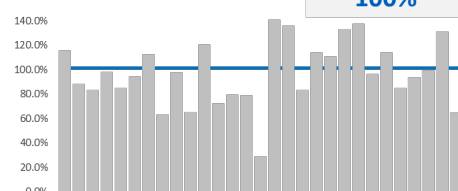
Operating profit (£m)¹

28 year CAGR¹
14.1%



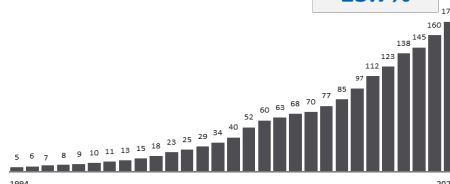
Free cash flow conversion (%)

28 year conversion
100%



Dividend (pence)

28 year CAGR
13.7%



Creating platforms for growth globally

FY23

- PVO – leading international distributor of solar panels
- Medi-Globe – expanding DCC Vital's presence in medical devices
- Protech – provider of renewable and energy efficient heating solutions
- Freedom Heat Pumps – one of UK's largest distributors of air source heat pumps

FY22 & FY21

- Almo – DCC's largest acquisition to date, created the leading specialist Pro AV value-added distributor in North America
- ENGIE – Entered partnership to deploy EV chargers
- Naturgy – Further expansion in renewable energy solutions
- Solar acquisitions in France
- Wörner - Access to Germany, largest European healthcare market

FY22 financial results

FY/E 31 March	2022	2021	% change
Revenue	£17.7bn	£13.4bn	+32.2%
Group adjusted operating profit	£589.2m	£530.2m	+11.1%
Adjusted EPS	430.1p	386.6p	+11.2%
Final dividend per share	175.78p	159.8p	+10.0%

Experienced management team



Donal Murphy
Chief Executive

24 years at DCC. Joined board in 2008. Previously MD DCC Technology and MD DCC Energy



Kevin Lucey
Chief Financial Officer

12 years at DCC. CFO since July 2020. Previously Head of Capital Markets and Head of Group Finance at DCC

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