



Preliminary Results Presentation
Year ended 31 March 2013

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This presentation contains some forward-looking statements that represent DCC's expectations for its business, based on current expectations about future events, which by their nature involve risks and uncertainties. DCC believes that its expectations and assumptions with respect to these forward-looking statements are reasonable; however because they involve risk and uncertainty, which are in some cases beyond DCC's control, actual results or performance may differ materially from those expressed or implied by such forward-looking statements. DCC undertakes no duty to and will not necessarily update any such statements in light of new information or future events, except to the extent required by any applicable law or regulation. Recipients of this presentation are therefore cautioned that a number of important factors could cause actual results or outcomes to differ materially from those expressed in any forward-looking statements.

Past performance is no guide to future performance and persons needing advice should consult an independent financial adviser.

Any statement in this presentation which infers that transactions may be earnings accretive does not constitute a profit forecast and should not be interpreted to mean that DCC's earnings or net assets in the first full financial year following the transactions, nor in any subsequent period, would necessarily match or be greater than those for the relevant preceding financial year.

Your attention is drawn to the risk factors referred to in this presentation and also set out in the Principal Risks and Uncertainties section of DCC's Annual Report. These risks and uncertainties do not necessarily comprise all the risk factors associated with DCC and/or any recently acquired businesses. There may be other risks which may have an adverse effect on the business, financial condition, results or future prospects of DCC.

Year ended 31 March 2013 – Results Summary

	€	% Change on prior year [†]	
		Reported	Constant Currency [*]
Revenue	12,966.3m	+25.3%	+19.4%
Operating profit ^{**}	229.2m	+27.5%	+21.3%
Profit before net exceptional items, amortisation of intangibles and tax	211.9m	+31.0%	+24.4%
Adjusted EPS ^{**}	209.96 cent	+32.6%	+26.0%
Dividend per share	85.68 cent	+10.0%	
Return on total capital employed	15.6%	(2012: 14.2%)	

[†] Based on continuing activities i.e. excluding DCC SerCom's Enterprise distribution business which was disposed of in June 2012

^{*} Constant currency figures quoted are based on retranslating 2012/13 figures at prior year rates

^{**} Excluding net exceptionals and amortisation of intangible assets

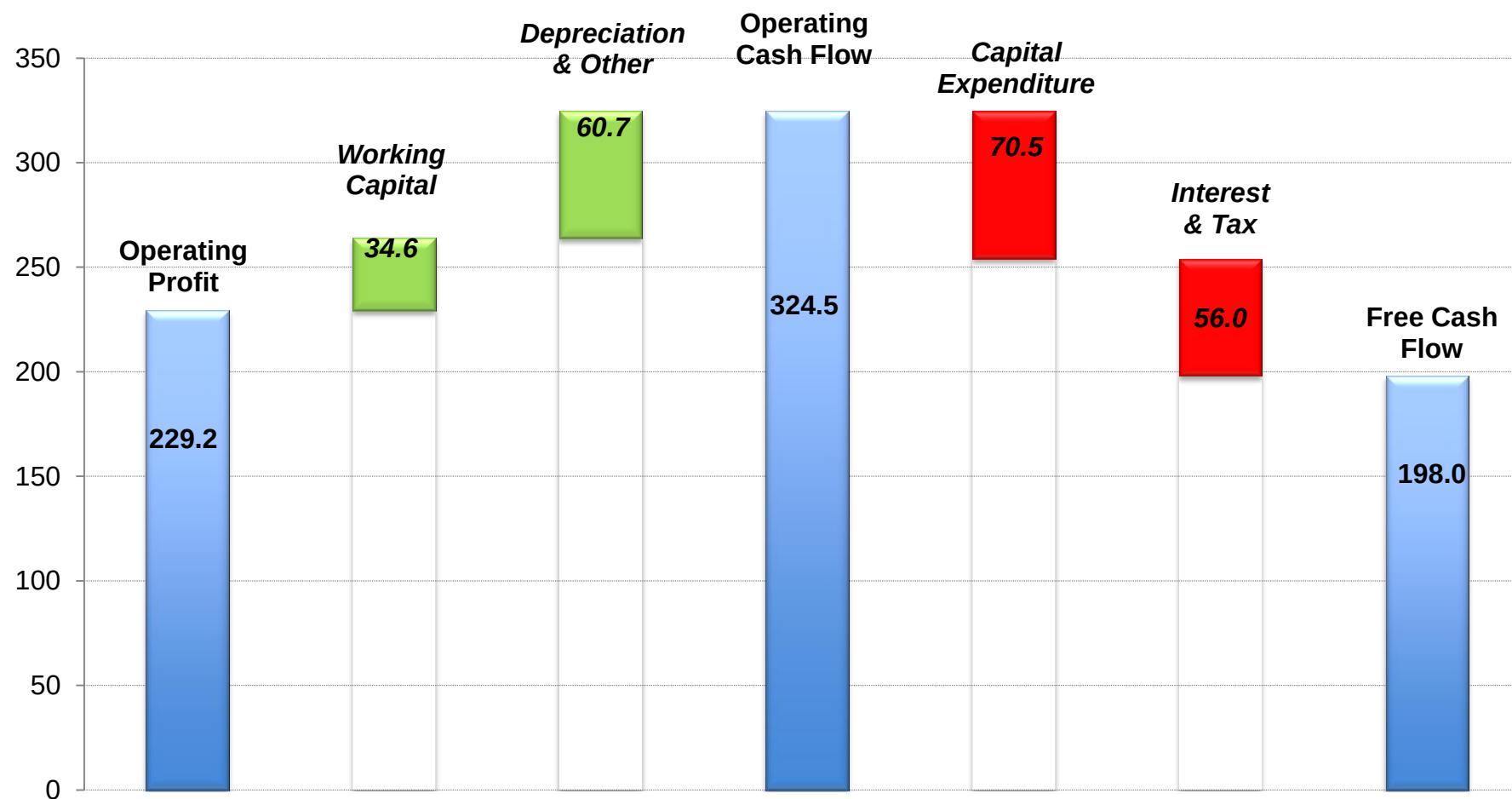
Year ended 31 March 2013 – Results Summary continued

	2013	2012
Operating cash flow	€324.5m	€277.3m
Working capital days	2.2 days	2.5 days
Free cash flow *	€198.0m	€146.0m
Net debt	€219.9m	€128.2m
Interest cover (times)	13.3	10.4
Net debt/EBITDA	0.7	0.5
Total equity	€1,055.3m	€1,014.0m

** after net capital expenditure, interest and tax payments*

Year ended 31 March 2013 – Cash Flow

€'m



Year ended 31 March 2013 –
Acquisition & Capital Expenditure - €277.7m*

	Acquisitions €'m	Capex €'m	Total €'m
DCC Energy	128.1	41.3	169.4
DCC SerCom	7.0	3.8	10.8
DCC Healthcare	71.5	13.3	84.8
DCC Environmental	-	9.5	9.5
DCC Food & Beverage	0.6	2.6	3.2
Total	<u>207.2</u>	<u>70.5</u>	<u>277.7</u>

* Committed acquisition and net capital expenditure during the year

Year ended 31 March 2013 – Business Overview

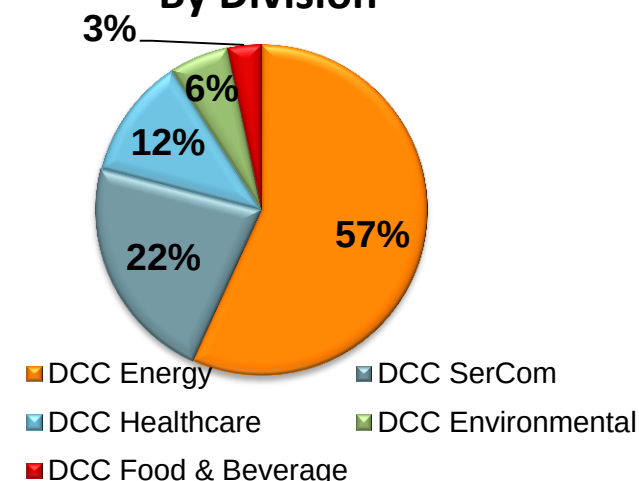
	€'m	% Change on prior year [†]	
		Reported	Constant Currency [*]
Operating profit**			
DCC Energy	130.2	+55.9%	+48.0%
DCC SerCom	50.9	+6.1%	+1.3%
DCC Healthcare	27.2	+16.2%	+10.3%
DCC Environmental	13.4	-6.0%	-11.7%
DCC Food & Beverage	7.5	-29.6%	-29.6%
Group operating profit	229.2	+27.5%	+21.3%
Return on total capital employed	15.6%	(2012: 14.2%)	

[†] Based on continuing activities i.e. excluding DCC SerCom's Enterprise distribution business which was disposed of in June 2012

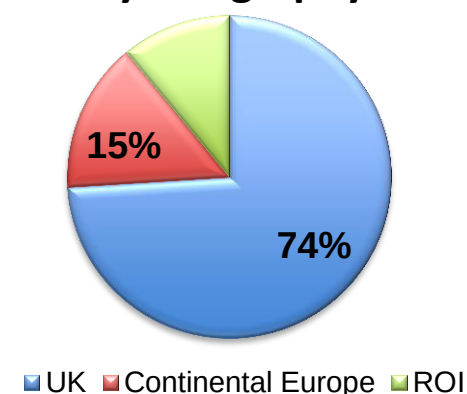
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^{**} Excluding net exceptionals and amortisation of intangible assets

By Division



By Geography



DCC Energy

	2013	2012	% Change on prior year	
			Reported	Constant Currency
Revenue	€9,948.7m	€7,823.0m	+27.2%	+21.0%
Operating profit	€130.2m	€83.5m	+55.9%	+48.0%
Return on total capital employed	18.5%	14.0%		

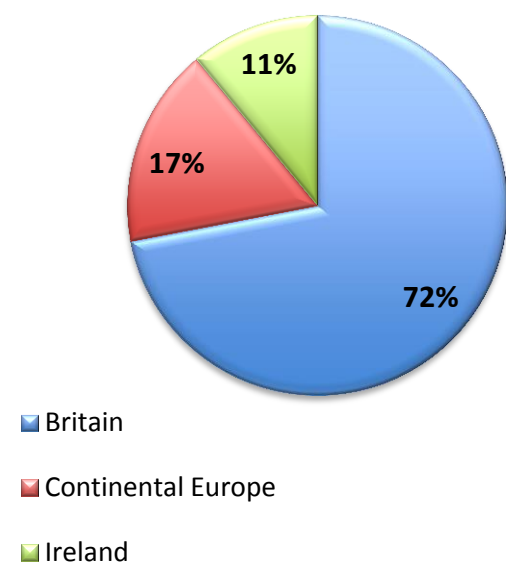
Excellent year - business benefited from organic profit growth, primarily driven by a return to colder winter weather conditions, and also from good development activity

- DCC Energy sold 9.6 billion litres of product during the year, an increase of 21.8% over the prior year, driven predominantly by acquisitions
- Volumes - 2.3% ahead of the prior year on a like for like basis. Heating volumes increased by approximately 8% organically
- Committed acquisition spend of €128 million

Oil:

- Britain and Ireland rebounded strongly from the prior year
- Strong growth in transport fuels, particularly through fuel cards
- Strong performance in continental Europe, driven by acquisitions

Volumes by Geography



DCC Energy continued

	2013	2012	% Change on prior year	
			Reported	Constant Currency
Revenue	€9,948.7m	€7,823.0m	+27.2%	+21.0%
Operating profit	€130.2m	€83.5m	+55.9%	+48.0%
Return on total capital employed	18.5%	14.0%		

LPG:

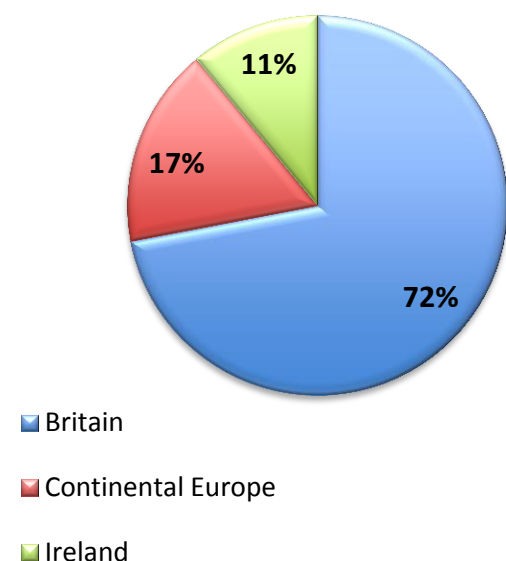
- Organic growth reflecting colder winter weather conditions and market share gains in the commercial and industrial sectors
- Business benefited from a more favourable product pricing environment

Excellent year for development, with circa €100 million committed to LPG acquisitions:

- Market share in Britain was strengthened through the acquisition of BP's LPG distribution business
- Established leadership positions in LPG in Sweden, Norway and the Netherlands with the acquisitions of businesses from BP and Statoil Fuel & Retail

DCC Energy now operates in nine countries across Europe with leadership positions (1 or 2) in oil in Britain, Sweden, Austria and Denmark and in LPG in Britain, Ireland, Norway, Sweden and the Netherlands

Volumes by Geography



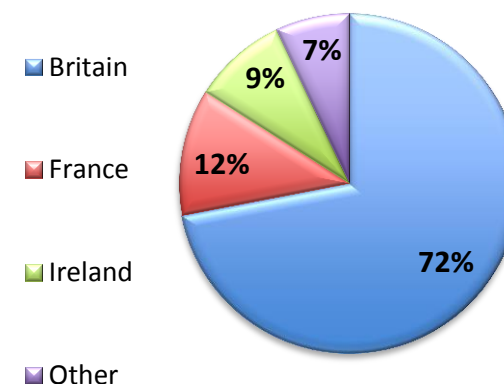
DCC SerCom *

	2013	2012	% Change on prior year	
			Reported	Constant Currency
Revenue	€2,269.1m	€1,841.7m	+23.2%	+17.9%
Operating profit	€50.9m	€47.9m	+6.1%	+1.3%
Operating margin	2.2%	2.6%		
Return on total capital employed	16.4%	15.9%		

Operating profit increased by 1.3% on a constant currency basis

- Excellent organic growth in mobile devices in Britain and in supply chain management activity
- Organic revenue growth of 16.8%, reflecting very strong organic growth in IT and communications products – growth in Britain driven by mobile computing products and a developing position in the smartphone market
- Operating margin impacted primarily by product mix and a decline in the home entertainment market (reflecting the current product lifecycle)
- Well placed to benefit from strong position in the market for converged technology devices and continues to develop product and service offering

Revenue Split



* Based on continuing activities i.e. excluding DCC SerCom's Enterprise distribution business which was disposed of in June 2012

DCC Healthcare

	2013	2012	% Change on prior year	
			Reported	Constant Currency
Revenue	€393.2m	€330.0m	+19.1%	+13.6%
Operating profit	€27.2m	€23.4m	+16.2%	+10.3%
Operating margin	6.9%	7.1%		
Return on total capital employed	13.1%	15.4%		

Strong operating profit growth and significant development in the pharma sector

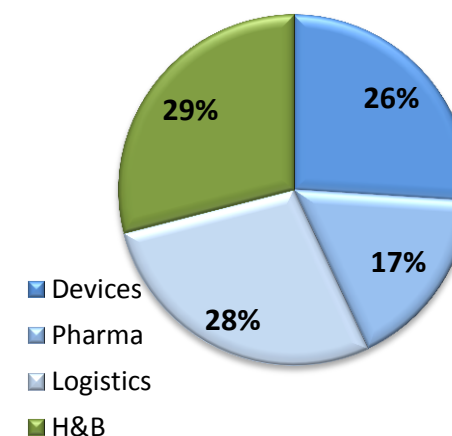
DCC Vital

- Pharma – excellent profit growth
 - Good organic growth in the British retail pharmacy channel
 - DCC Vital is now a leading player in the British generics market following the acquisition of Kent Pharma in Feb 2013
- Devices – strong growth in the British market boosted by the first full year contribution from Forth Medical; offset by the impact on Irish activities of government budgetary constraints
- Value added logistics services – good profit growth

DCC Health & Beauty Solutions

- Excellent organic profit growth
- Acquisition of Vitamex Manufacturing in June 2012

Revenue Split



DCC Environmental

	2013	2012	% Change on prior year	
			Reported	Constant Currency
Revenue	€142.4m	€132.7m	+7.3%	+1.6%
Operating profit	€13.4m	€14.2m	-6.0%	-11.7%
Operating margin	9.4%	10.7%		
Return on total capital employed	8.3%	10.2%		

Decline in operating profit with difficult market conditions in both Britain and in Ireland

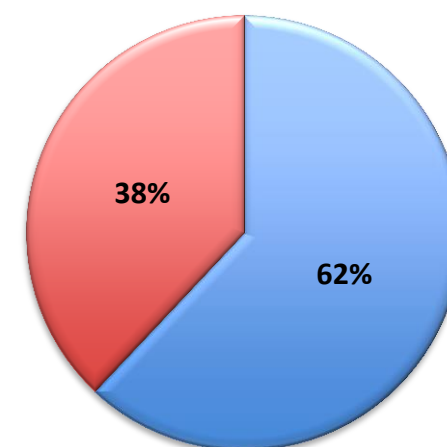
Non-hazardous

- Impacted by increased price competition driven by a reduction in the volume of waste nationally and also by a reduction in income from the sale of recyclates as commodity prices fell
- The business in Scotland performed well with operating profit ahead of the prior year

Hazardous

- Intense price competition – reduction in demand due to the ongoing challenging economic backdrop

Revenue Split



■ Non hazardous waste ■ Hazardous waste

DCC Food & Beverage

	2013	2012	% Change on prior year	
			Reported	Constant Currency
Revenue	€212.9m	€223.4m	-4.7%	-6.1%
Operating profit	€7.5m	€10.7m	-29.6%	-29.6%
Operating margin	3.5%	4.8%		
Return on total capital employed	9.5%	13.7%		

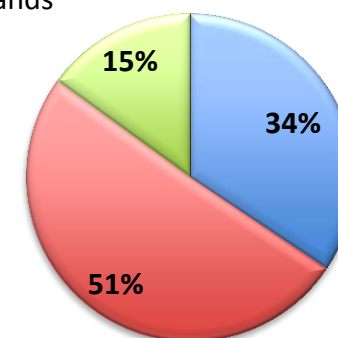
- As anticipated, operating profit declined due to the full year effect of the loss of a major contract in the frozen and chilled logistics business in the prior year and a reduction in profitability of the wine business in Britain
- The branded distribution activities in Ireland delivered growth in revenue and operating profit driven by a good performance in company owned brands

Revenue Split

■ DCC Brands

■ Agency Brands

■ Logistics & Other



DCC's Strategy

Our Objective:

To continue building a growing, sustainable and cash generative business which consistently provides returns on total capital employed significantly ahead of its cost of capital

Our strategic priorities:

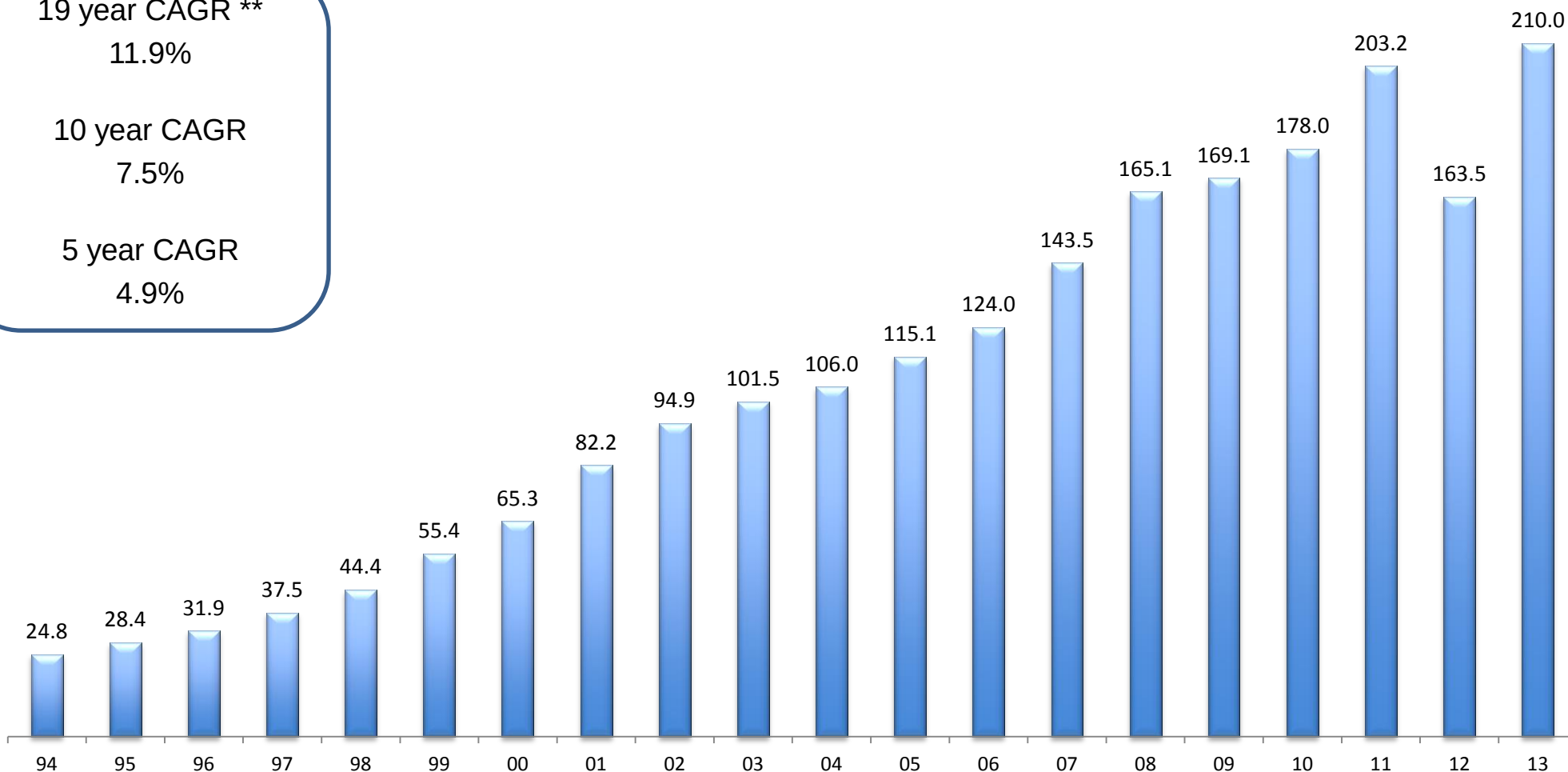
- *Creating and sustaining leading positions in each of the markets in which we operate*
- *Continuously benchmarking and improving the efficiency of the operating model in each of our businesses*
- *Carefully extending our geographic footprint, to provide new horizons for growth*
- *Attracting and empowering entrepreneurial leadership teams, capable of delivering outstanding performance, through the deployment of a devolved management structure*
- *Maintaining financial strength through a disciplined approach to balance sheet management*

Adjusted EPS* (cent)

19 year CAGR **
11.9%

10 year CAGR
7.5%

5 year CAGR
4.9%



Years ended 31 March

* excluding net exceptionals, MPH and amortisation of intangible assets

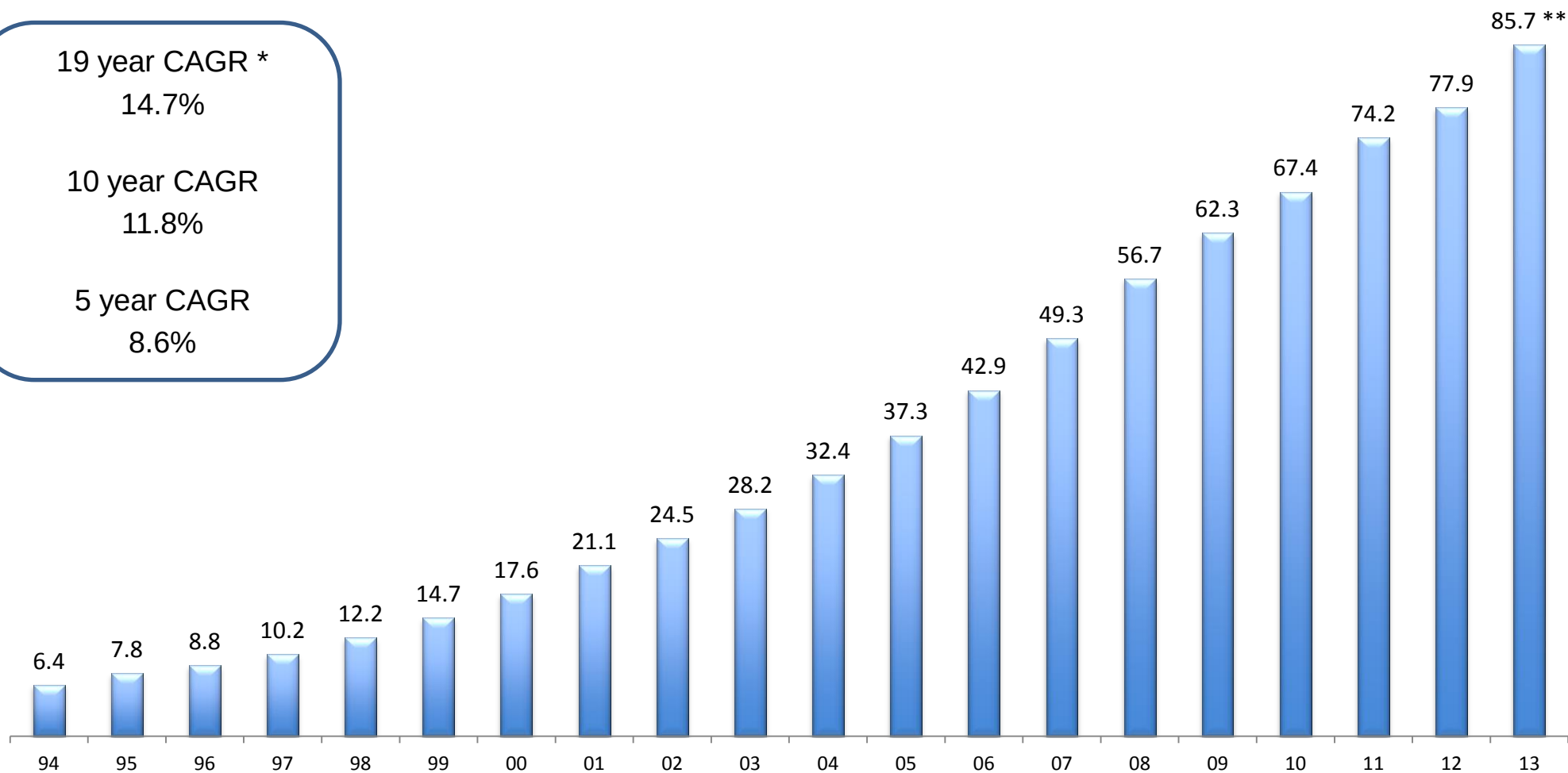
** since flotation in 1994

Dividend (cent)

19 year CAGR *
14.7%

10 year CAGR
11.8%

5 year CAGR
8.6%



* Since flotation in 1994

** Proposed dividend

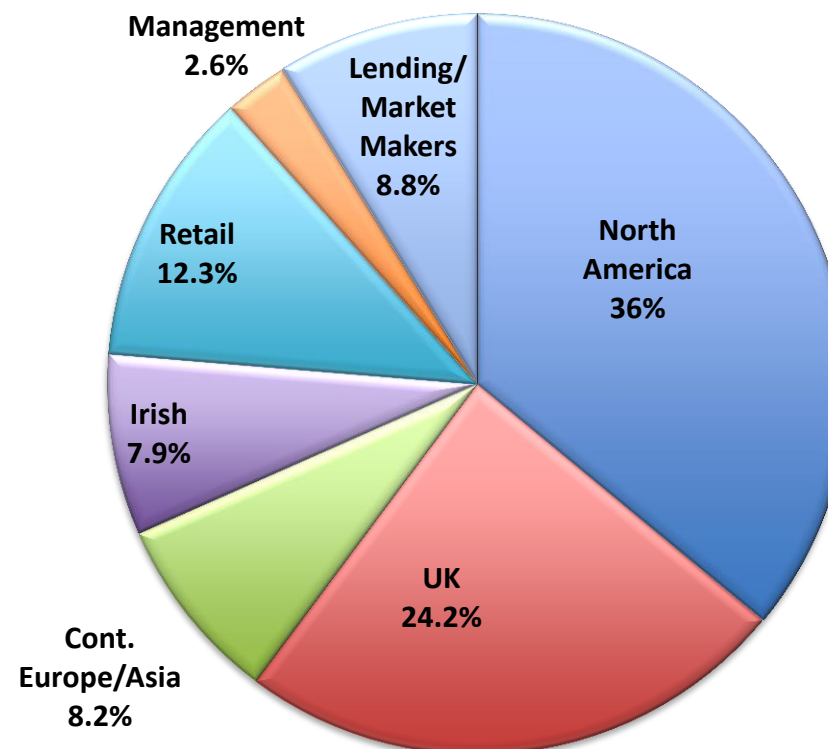
Years ended 31 March

Outlook for year to 31 March 2014

The outlook for the year to 31 March 2014 is set against a continuing weak economic environment in the Group's principal markets and the important assumption that there will be normal winter weather conditions. At this very early stage, the Group anticipates that its operating profit will be approximately 10% - 12% ahead of the prior year result which, in sterling, was £187 million. The incremental interest cost of the additional debt raised in April 2013 will temporarily hold back the growth in adjusted earnings per share to approximately 8% - 10% ahead of the prior year result, which in sterling, was 171 pence per share.

Shareholder Base

	Mar 2013
Institutions	(% Holding)
North America	36.0%
UK	24.2%
Cont Europe/Asia	<u>8.2%</u>
Total overseas	68.4%
Irish	<u>7.9%</u>
Total institutional	76.3%
Retail	12.3%
Management	2.6%
Lending/Market Makers	<u>8.8%</u>
	100.0%



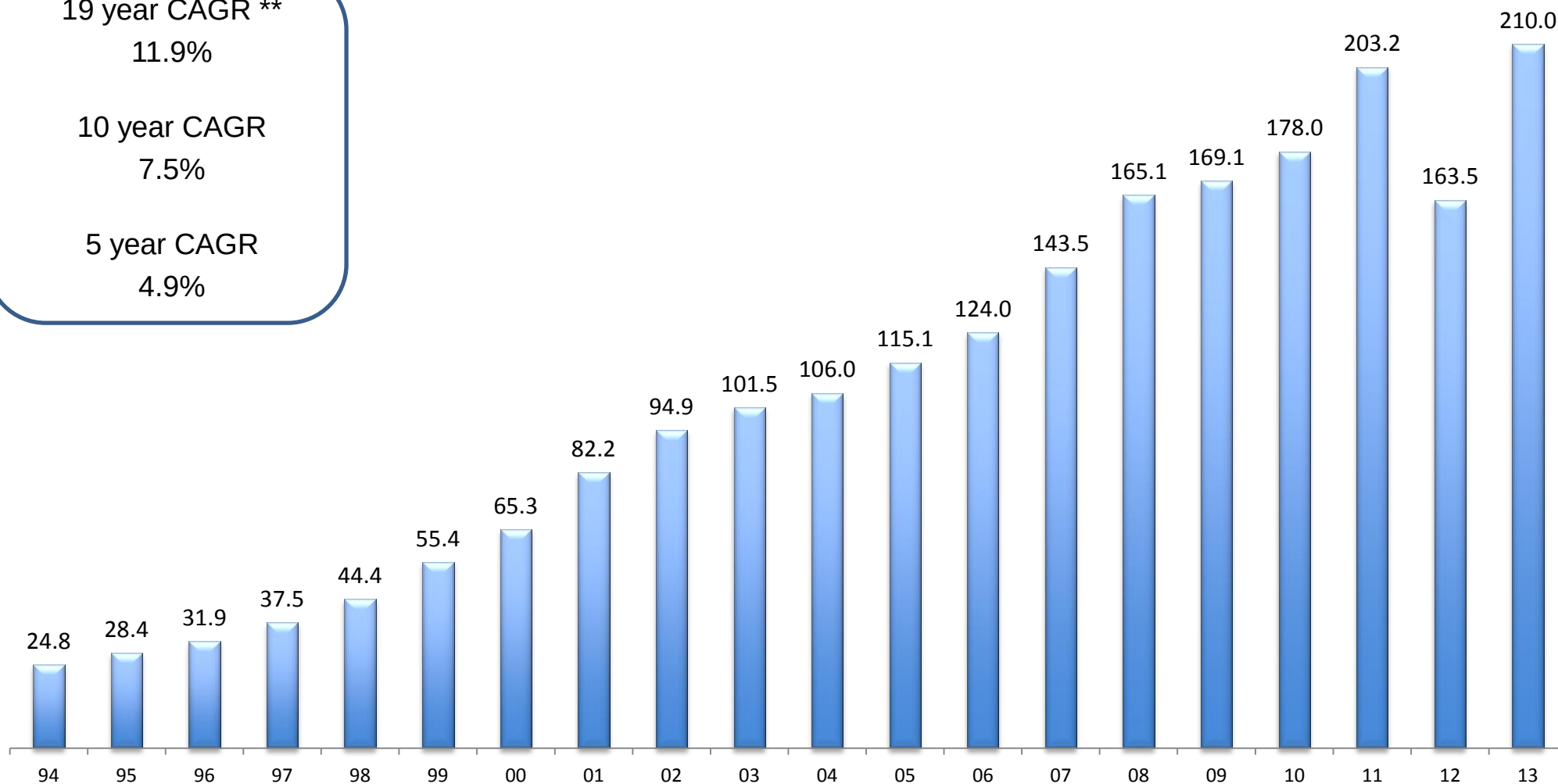
DCC anticipates inclusion in the FTSE All Share Index and the FTSE 250 Index from 24 June 2013

Adjusted EPS* (cent)

19 year CAGR **
11.9%

10 year CAGR
7.5%

5 year CAGR
4.9%



Years ended 31 March

* excluding net exceptionals, MPH and amortisation of intangible assets

** since flotation in 1994



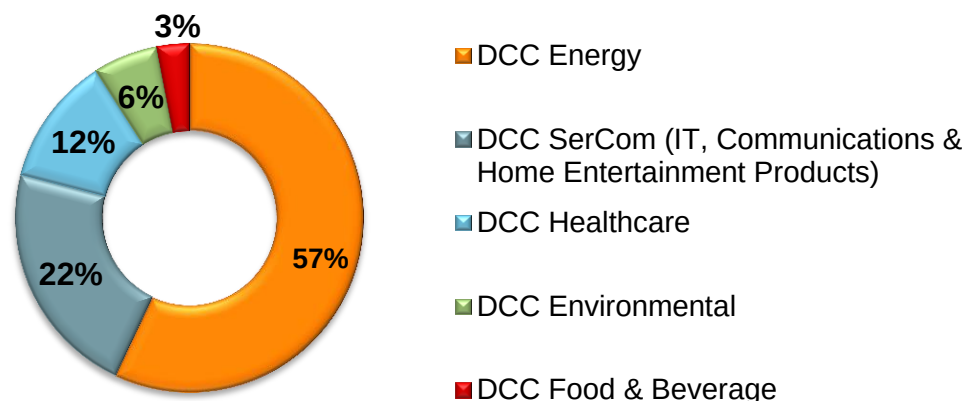
Appendix:

Company Overview
Presentation

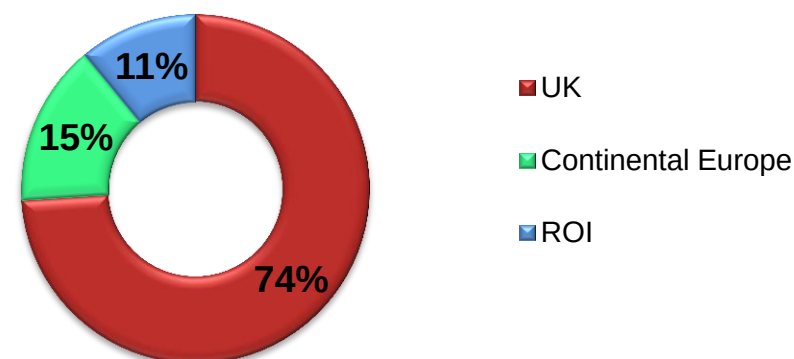
DCC

DCC is a sales, marketing, distribution and business support services Group operating across 5 divisions

Profit by division *



Profit by geography *



DCC – Financial Highlights

Year ended 31 March 2013

Revenue	€12,966.3m	ROCE	15.6%
Operating Profit	€229.2m	Net debt / EDITDA	0.7
Operating Cash flow	€324.5m	Interest cover (times)	13.3x

* YE 31 Mar 2013

DCC - History

1976 - 90



Origins as a venture and development capital company, with clear focus on return on capital employed and operating profit.

Generated a compound annual return on investment of 23% over this period.

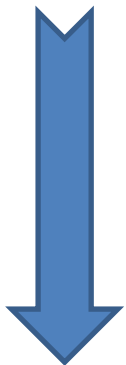
1990 - 94



Transition to diversified group focused on five sectors

- Energy, IT, Healthcare, Environmental and Food & Beverage

Today

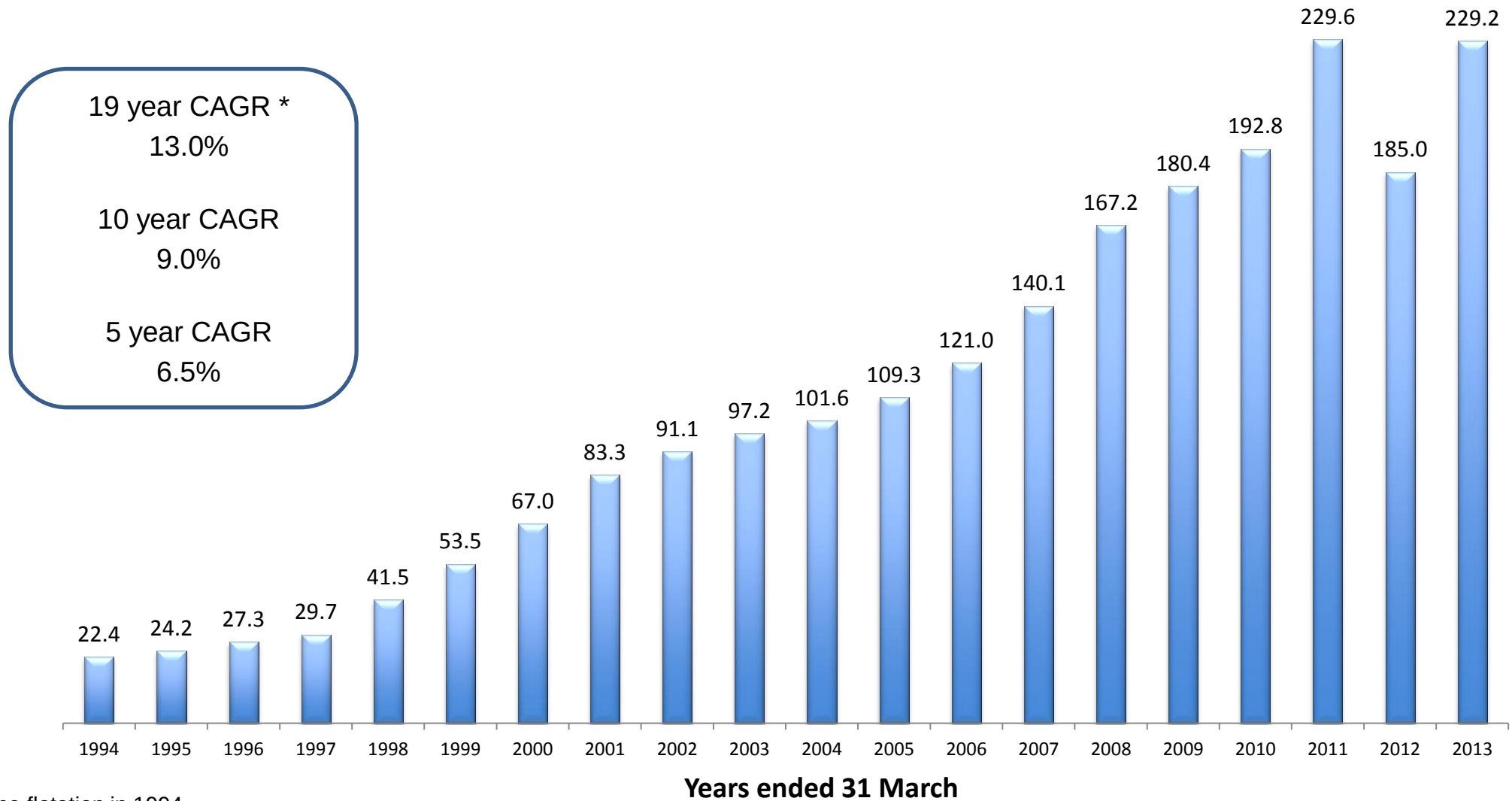


2013

Listed under Support Services on the London Stock Exchange

- Market capitalisation of c. £2.1 billion
- Employs approximately 9,500 people
- Operating in 13 countries

Long History of Operating Profit Growth...



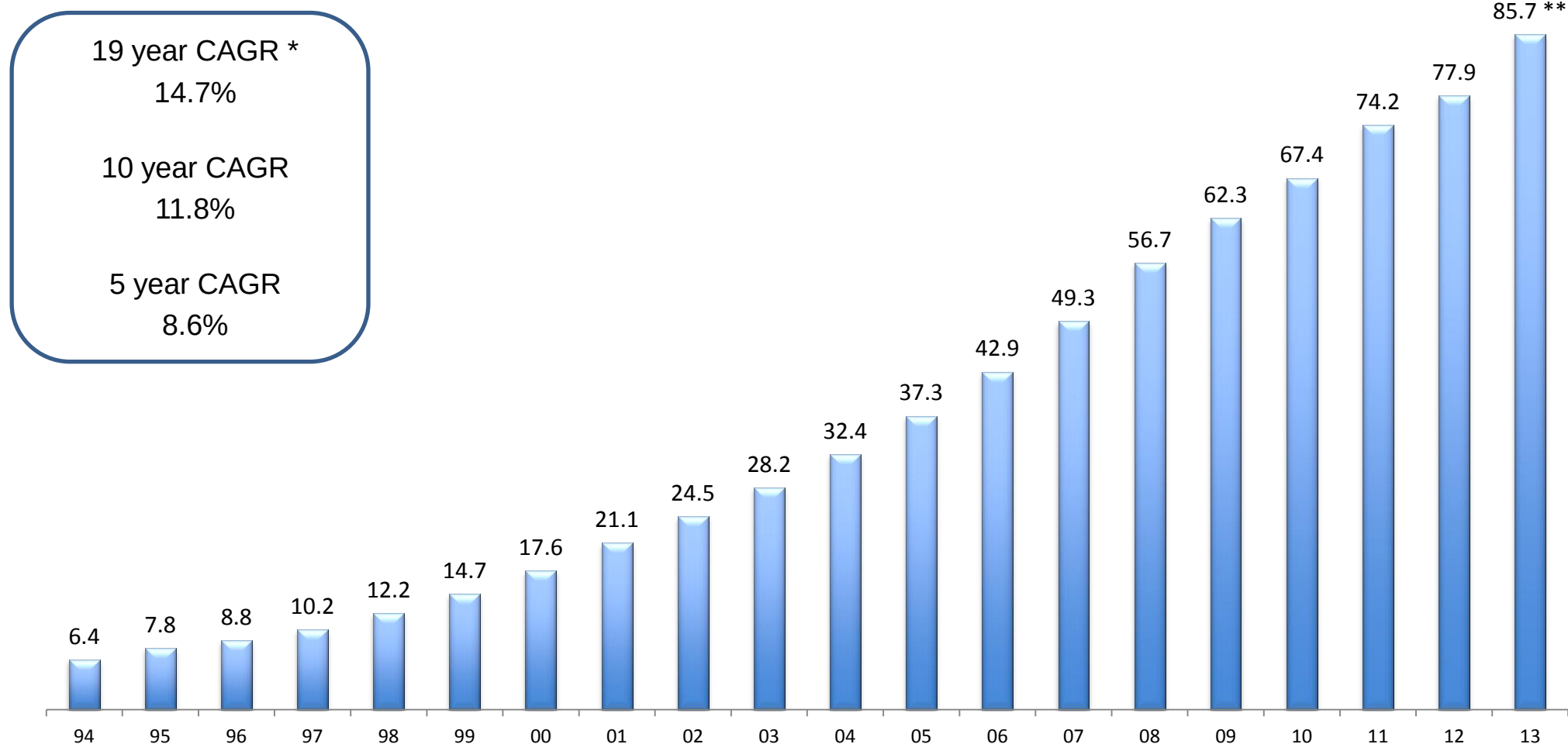
* since flotation in 1994

...with Strong Cash Flow Generation which Supports Development Activities

FY 2000 – FY 2013	€m	14 Year CAGR
Operating profit	1,981	11.4%
Decrease in working capital	50	
Depreciation	543	
Other	(47)	
Operating cash flow	2,527	12.4%
Capex	(626)	
Free cash flow (before interest and tax)	1,901	12.9%
Interest and tax	(406)	
Free cash flow	1,495	
Acquisitions	(1,332)	
Disposals / exceptionals	217	
Dividends / share buybacks	(637)	
Share issues	51	
Translation and other	6	
Net cash outflow	(200)	
Opening net debt	(20)	
Closing net debt	(220)	

- Free cash flow (before interest and tax) of €1.9bn
- Revenue increased from €0.8bn to €13.0bn
- Operating profit increased from €61m to €229m. CAGR of 11.4%
- Free cash flow conversion of 96%
- €50m working capital inflow notwithstanding a €3.5 billion plus organic increase in revenue
- Capex exceeded depreciation by €83m
- Acquisition spend of over €1.3bn
- Dividend / share buybacks of €637m
- Net debt increased from €20m to €220m

...along with Constant Dividend Growth



* Since flotation in 1994

** Proposed Dividend

Years ended 31 March

DCC's Strategy

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Our strategic priorities:

- *Creating and sustaining leading positions in each of the markets in which we operate*
- *Continuously benchmarking and improving the efficiency of our operating model in each of our businesses*
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- *Maintaining financial strength through a disciplined approach to balance sheet management*

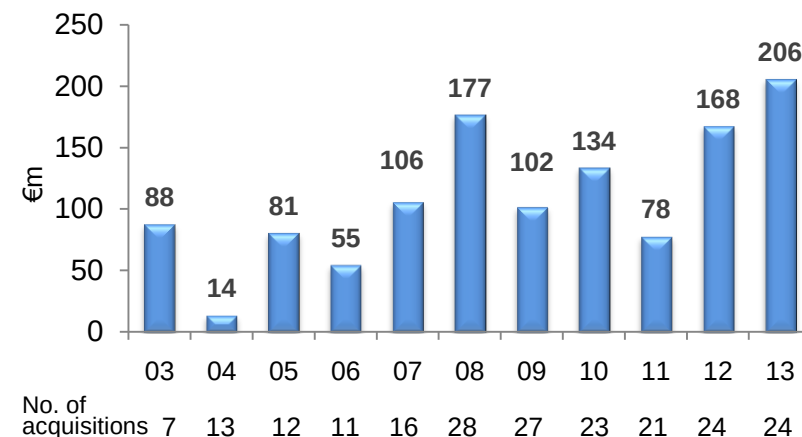
Leading Market Positions

Division	Market Positions
DCC Energy	• No. 1 oil distributor in Britain with 18% of the market (the next largest competitor has c. 3%) • No. 1 independent oil distributor in Sweden (17% market share) • No. 2 oil distributor in Denmark (13% market share) and Austria (13% market share) • No. 1 (joint) LPG distributor in the Netherlands (24% market share) • No. 1 LPG distributor in Sweden and Norway (47% and 43% market share respectively) • No. 2 LPG distributor in Britain and Ireland with market shares of c. 27% and 37% respectively
DCC SerCom	• No. 1 distributor of home entertainment products in Britain and Ireland • No. 2 distributor of IT products in Britain and Ireland. • No. 4 distributor of communications products in Britain • No. 7 distributor of IT products in France. • No. 5 distributor of IT and home entertainment products in Europe
DCC Healthcare	• No. 1 sales, marketing and distribution of medical devices and pharma products in Ireland • No. 1 provider of outsourced solutions to the health and beauty sector (soft gels and tablets) in Britain with a market share of 30% and a growing presence in Europe
DCC Environmental	• No. 1 recycling and waste management business in Scotland (and top 10 in Britain)
DCC Food & Beverage	• No. 1 in ambient health foods in the Republic of Ireland

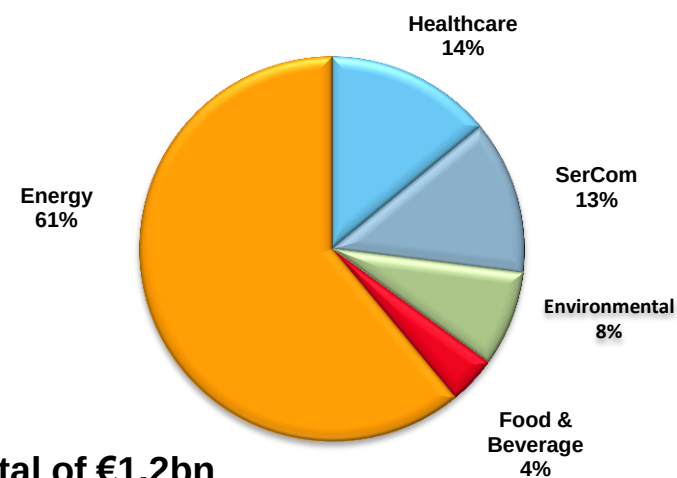
History of Successfully Integrating Acquisitions

Date	Division	Acquisition	Country	Initial Consideration	Rationale
Feb-13	DCC Healthcare	Kent Pharmaceuticals	Britain & Ireland	€72m	Development of DCC Healthcare's pharma business
Nov-12	DCC Energy	Benegas	Netherlands	€25m	Expansion of DCC Energy's LPG business in Europe
Oct-12	DCC Energy	BP's LPG Distribution Business UK	Britain	€51m	Expansion of DCC Energy's LPG business in Britain
Jun-12	DCC Healthcare	Midsona	Sweden	€7m	Expansion of DCC Healthcare's health & beauty business in Europe
Feb-12	DCC Energy	Swea	Sweden	€23m	Expansion of DCC Energy's oil distribution business in Scandinavia
Sep-11	DCC Energy	Total Butler	Britain	€67m	Expansion of DCC Energy's oil distribution business in Britain
Jun-11	DCC Environmental	Oakwood Fuels	Britain	€11m	Expansion of DCC Environmental's hazardous waste management activities in Britain
Mar-11	DCC SerCom	Advent Data	Britain	€12m	Expansion of DCC SerCom's reseller distribution business in the UK
Feb-11	DCC Energy	Pace Fuelcare	Britain	€23m	Expansion of DCC Energy's oil distribution business in Britain
Aug-10	DCC SerCom	Comtrade	France	€11m	Expansion of DCC SerCom's existing retail distribution business in France
Jan-10	DCC Energy	Shell Austria	Austria	€18m	Entry into Austrian oil distribution sector
Jan-10	DCC Energy	Brogans	Britain	€47m	Expansion of DCC Energy's oil distribution business in Britain

Cash spent on acquisitions



Divisional spend: 2003 – 2013





The Business:

By Division

DCC Energy

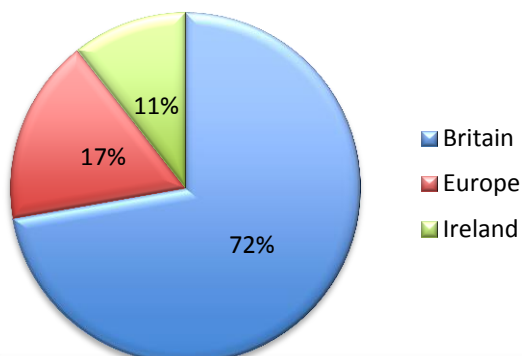
(57% of FY 2013 Group Profit)

Sales, marketing and distribution of oil and liquefied petroleum gas ("LPG")

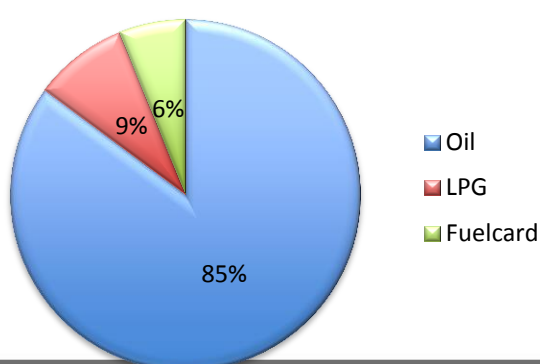
- **Oil** for transport, heating and industrial / agricultural processes
- **LPG** for heating, cooking, transport and industrial / agricultural processes
- Market leader in Britain and Ireland and growing business in continental Europe
- Over 30 years industry experience
- Consolidator of fragmented markets
- Partner of choice for oil majors in asset divestment
- Recurring revenue, cash generative and high ROCE business
- Product Split:
 - Road transport – 48%
 - Heating oil – 24%
 - Commercial fuel – 19%
 - LPG – 9%

	FY 2013
Revenue	€9,948.7m
Operating profit	€130.2m
ROCE *	18.6%

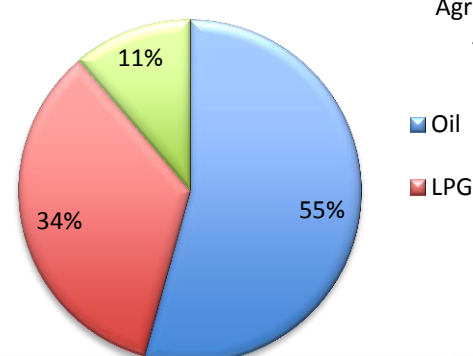
Volumes by geography



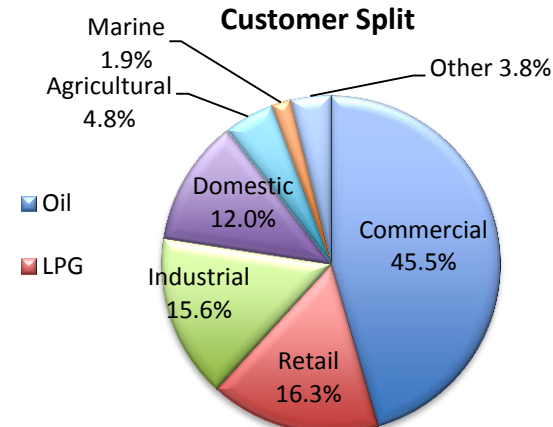
Volumes by sector



Profit by sector



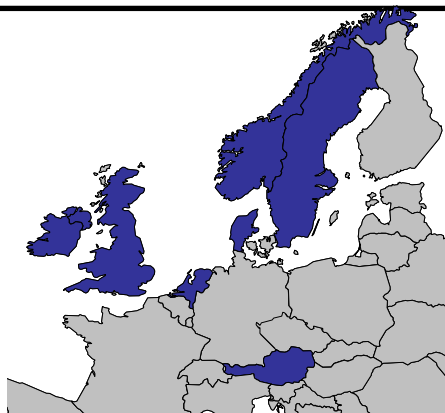
Customer Split



DCC Energy – Scale

Geography	Volume	Market Share	Market Position
Britain – oil	c. 6,700mL	c. 18% – oil	No. 1
Britain – LPG	c. 270kT	c. 27% – LPG	No. 2
Ireland – oil	c. 900mL	c. 10% – oil	No. 5
Ireland – LPG	c. 70kT	c. 37% – LPG	No. 2
Austria & Germany – oil	c. 850mL c. 250mL	c. 13%	No. 2
Sweden – oil	c. 400mL	c. 17%	No. 1
Sweden – LPG	c. 190kT	c. 47%	No. 1
Norway – LPG	c. 95kT	c. 43%	No. 1
Denmark	c. 250mL	c. 13%	No. 2
Netherlands	c. 60kT	c. 24%	No. 1 (jt)

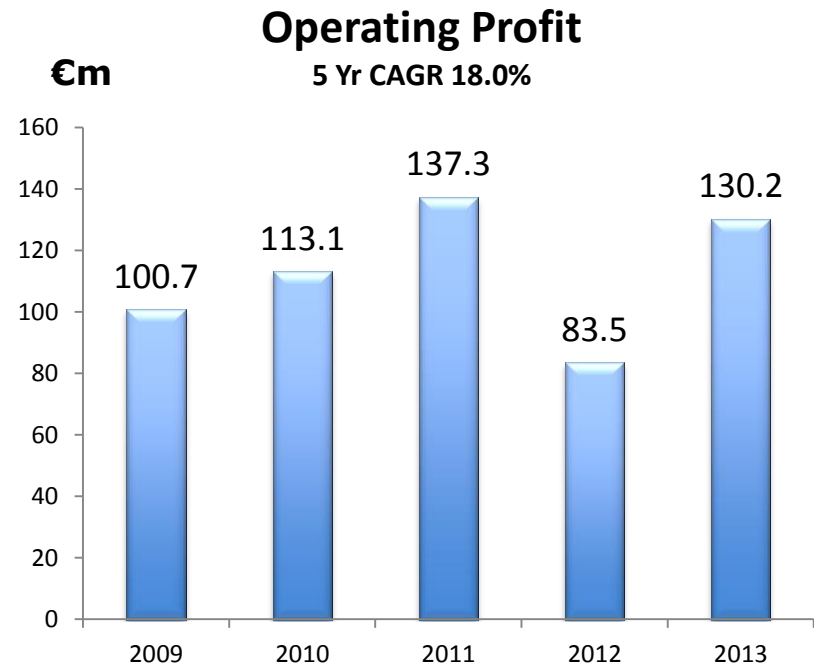
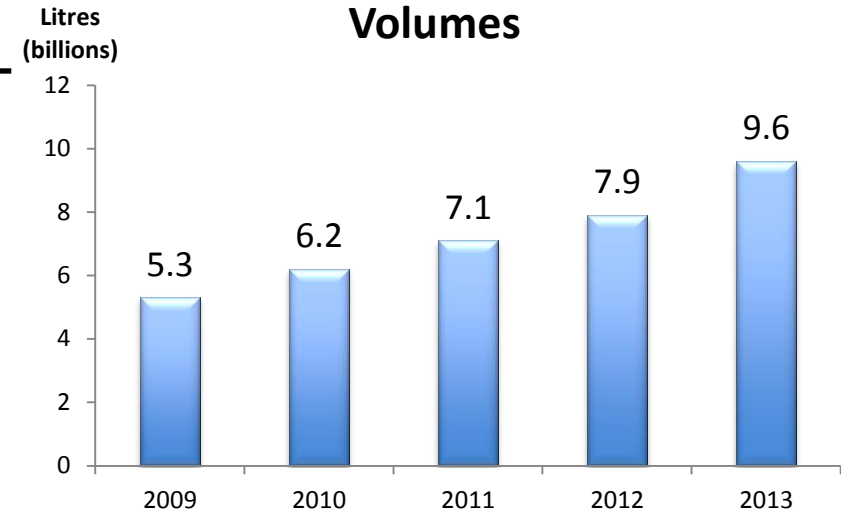
Business Statistics (Year ended 31 March 2013)	
Volumes	c. 11 billion Litres (annualised including acquisitions)
Customers	c. 1 million
Trucks	c. 2,200
Employees	c. 4,700
Sites	400
Retail petrol sites supplied	Britain – 1,600 Ireland – 100



DCC Energy – vision & strategy

DCC Energy's vision is to be a leader, with a global footprint, in the marketing, sale and distribution of fuels and related products and services to energy consumers:

- With strong local market shares
- Operating under multiple brands
- Consolidating fragmented markets
- Selling a broad range of related products and services
- Building a position in new geographies
- Continuing the development of its presence in the green/renewable energy sector
- Generating high levels of ROCE
- While maintaining a strong balance sheet



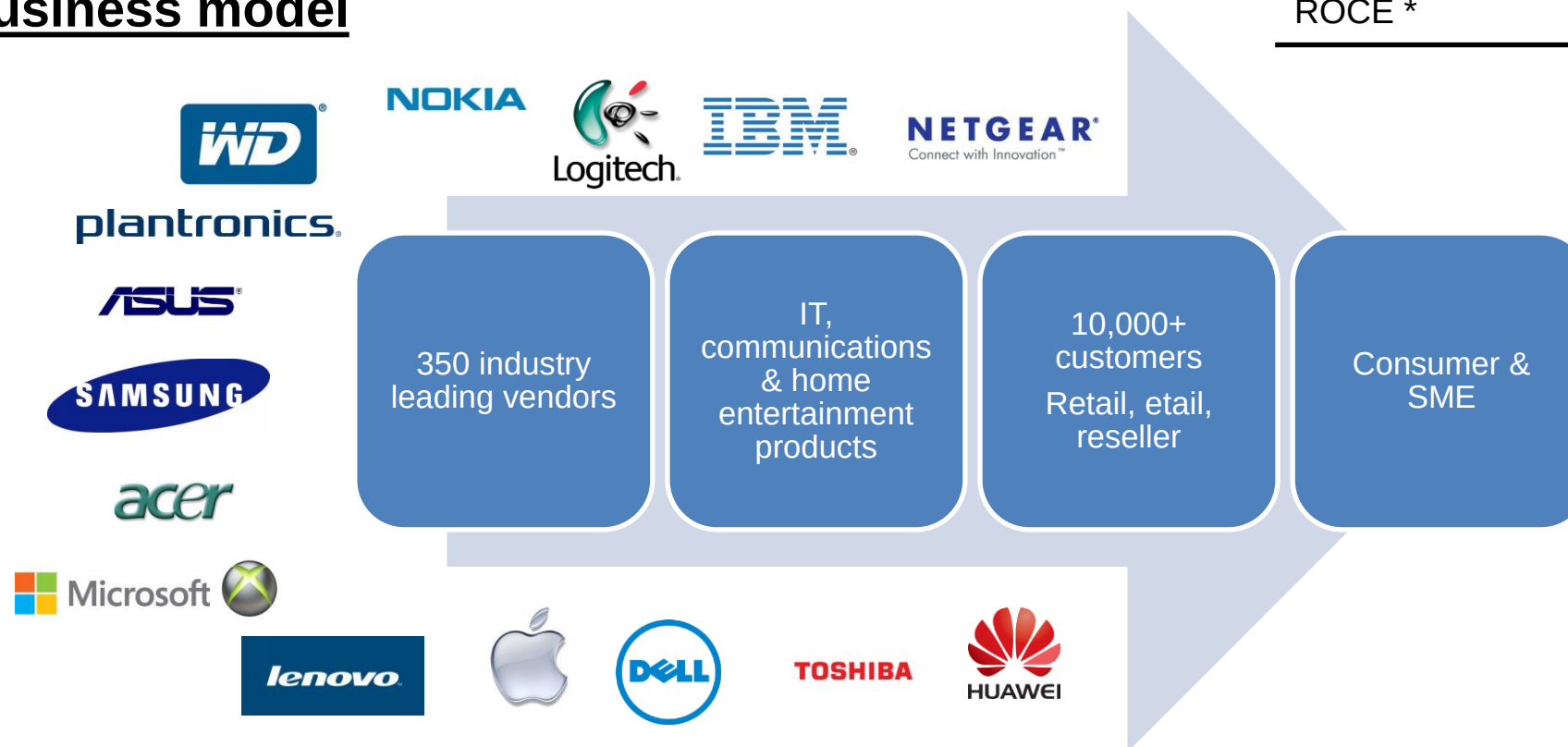
DCC SerCom

(22% of FY 2013 Group Profit)

Sales, marketing and distribution of IT, communications and home entertainment products and supply chain management services to the ICT industry

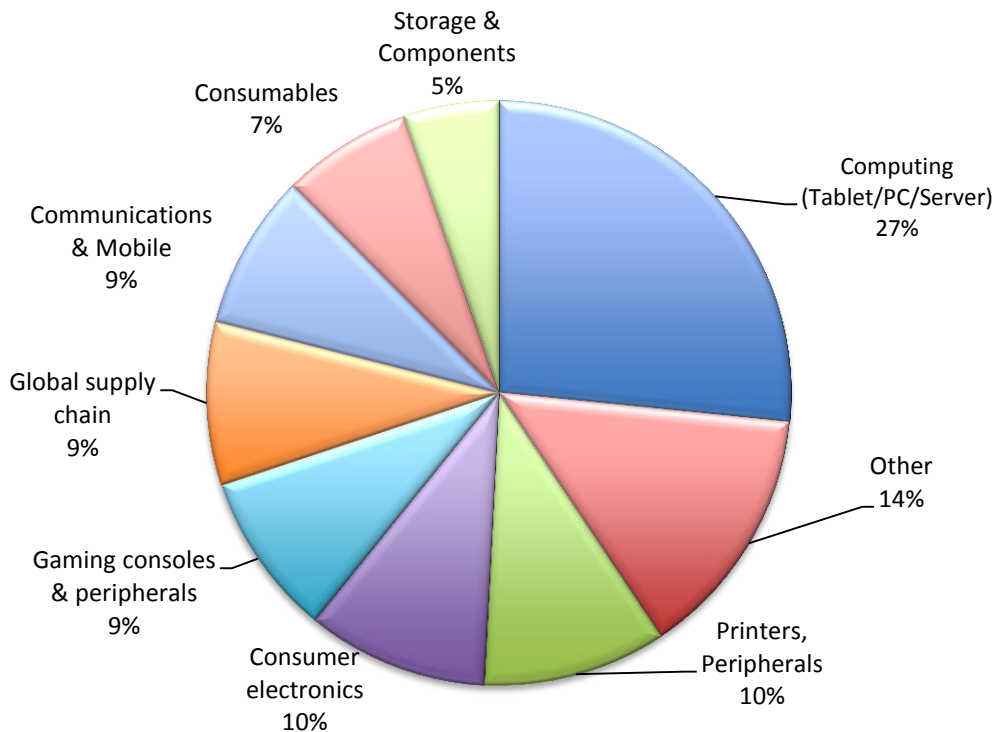
	FY 2013
Revenue	€2,269.1m
Operating profit	€50.9m
ROCE *	16.4%

Business model



DCC SerCom provides a full range of services to our vendors and customers, delivering an exceptional route to market for a broad range of innovative products

DCC SerCom – our business



DCC SerCom	Geography	Market Position
IT, Communications & Home Entertainment Products	Britain	No. 2
	Ireland	No. 2
	France	No. 7
	Holland	Niche
	Sweden	Niche
	Total Europe	No. 5

DCC SerCom	Services
IT, Communications & Home Entertainment Products	Proactive sales and marketing * Product fulfilment and distribution * Own label product design and sourcing * E-commerce solutions * End user fulfilment * Digital media distribution * Third Party logistics * Category management * Product bundling * Kitting and flashing * VMI programmes * Outsourced procurement * Demand planning and management * Supplier aggregation

DCC SerCom – vision & strategy

DCC SerCom's vision is to be the leading specialist consumer IT distribution business in Western Europe

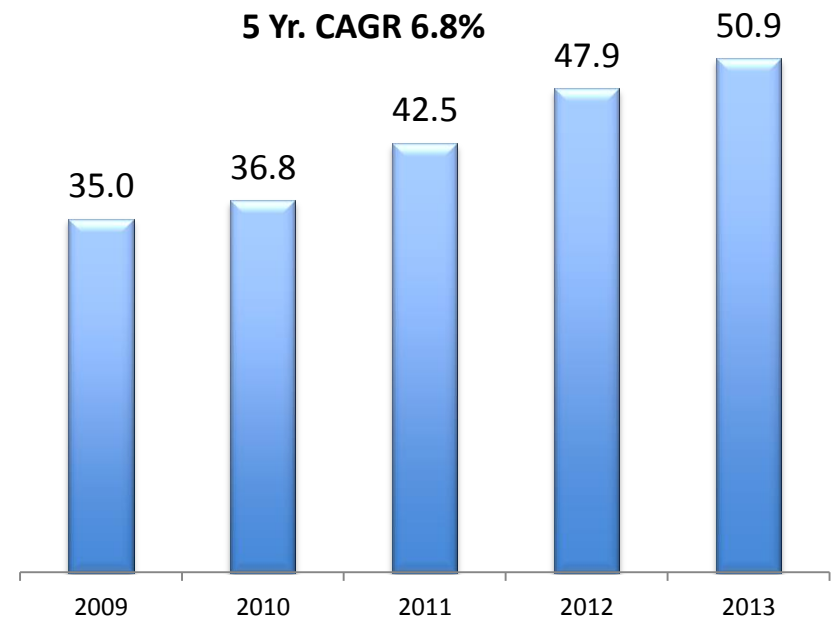
- With strong local market shares
- Generating high levels of ROCE
- Expanding into new geographies
- The obvious partner for a new vendor to access European retail

Strategy

- Grow market position in converging mobile telephony / IT market
- Further organic growth with complementary acquisitions in Britain and Europe in Audio Visual, Mobile and Accessories, Unified Communications
- Service expansion – white label, vendor shops, employee programmes, third party logistics, category management
- Acquisition and organic expansion into new geographies

Operating Profit * (€m)

5 Yr. CAGR 6.8%



** based on continuing activities i.e. excluding DCC SerCom's Enterprise distribution business which was disposed of in June 2012.*



DCC Healthcare

(12% of FY 2013 Group Profit)

Sales, marketing and distribution of pharmaceutical and medical products and provision of services to health & beauty sector brand owners

- **DCC Vital** - Sales, marketing and distribution of pharmaceuticals and medical devices and provision of related services in Britain and Ireland
- **DCC Health & Beauty Solutions** - provision of outsourced services to health and beauty brand owners in Europe, principally in VMS and skin care

	FY 2013
Revenue	€393.2m
Operating profit	€27.2m
ROCE *	13.1%**

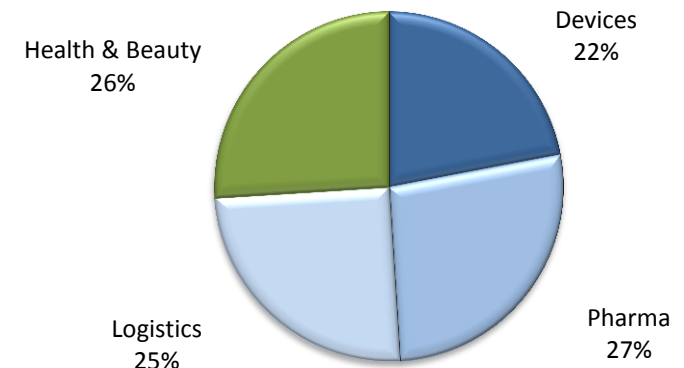
** Includes the acquisition cost of Kent Pharma, completed 26 Feb 2013



DCC Healthcare – our business

Geography	Market Position
Britain	• Leading player in generic pharmaceuticals • No .1 UK based Health & Beauty contract manufacturing service provider • A leading value added healthcare logistics services provider
Ireland	• No. 1 sales, marketing & distribution of medical devices and pharma products • No. 1 pharma compounding service provider
Sweden	• A leading Health & Beauty outsourced service provider

Pro forma analysis of sales (following the acquisition of Kent Pharma in Feb 13)



DCC Healthcare – vision & strategy

DCC Healthcare's vision is to build a substantial healthcare business principally focused on sales, marketing and distribution of pharmaceutical and medical products and provision of services to health & beauty sector brand owners

- With strong local market shares
- Generating high levels of ROCE
- Expanding into new geographies

Strategy

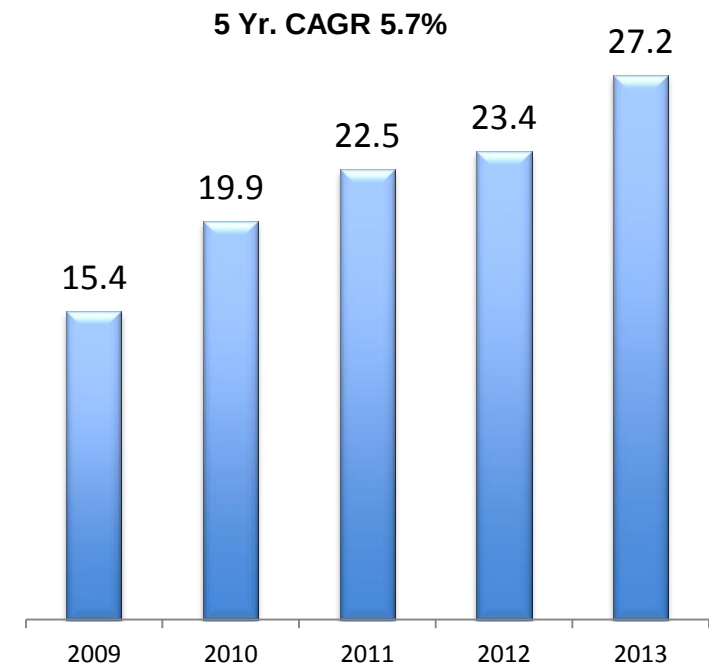
DCC Vital

- Expansion of pharma product and medical device portfolios and related service offerings
- Acquisition focus – pharma product licences/dossiers, specialist and service based businesses in Britain; bolt on acquisitions in Ireland

DCC Health & Beauty Solutions

- Continued focus on product development and expansion of European sales network
- Acquisition focus: expand customer base / geographic penetration in Continental Europe; enhance service offering

Operating Profit* (€m)



* excluding DCC M&R sold in June 2010

DCC Environmental – our business

(6% of FY 2013 Group Profit)

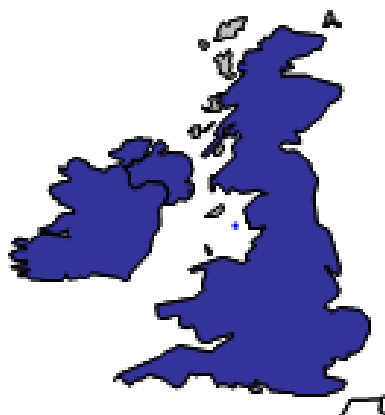
Geography	Market Position
Ireland	No. 1 hazardous waste management business

Britain

A leading recycling, waste management and resource recovery business – market leading positions in non hazardous waste in Scotland and the East Midlands region and national hazardous waste collection and processing infrastructure

	FY 2013
Revenue	€142.4m
Operating profit	€13.4m
ROCE *	8.3%

Revenue Split



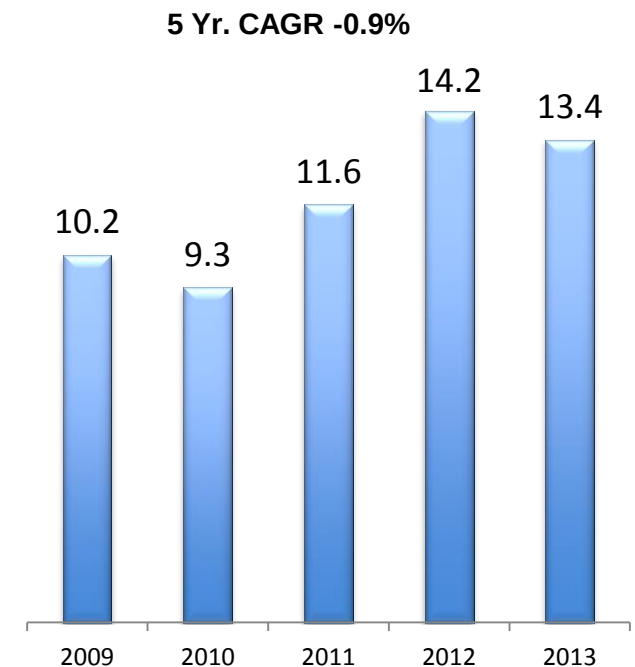
DCC Environmental – vision & strategy

DCC Environmental's vision is to be a leading broadly based waste management and recycling business in Britain and Ireland

Strategy

- Position the business to take advantage of the trend towards more sustainable waste management, with a particular emphasis on resource recovery and recycling.
 - Deliver superior value adding services to all its customers by way of a deep understanding of its customers' requirements and the development of innovative solutions to their problems.
 - Aligning its business to support the transition to a low carbon economy through a focus on resource rather than waste, developing internal climate change expertise and continually improving its recycling capability.
-

Operating Profit (€m)



DCC Food & Beverage – our business

(3% of FY 2013 Group Profit)

Category	Market Position
Healthy Foods	No. 1 in ambient healthy foods in ROI
Wine	No. 1 independent wine distributor in Ireland Strong position in off trade in UK
Freshly Ground Coffee (Retail)	No. 1 in ROI

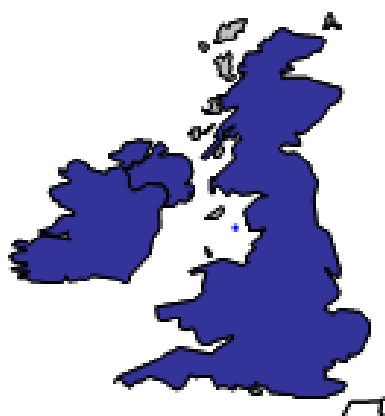
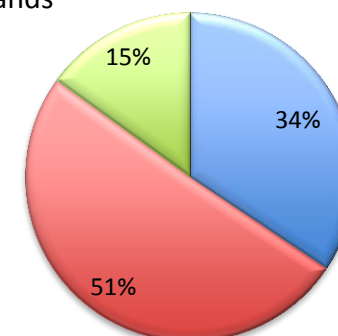
	FY 2013
Revenue	€212.9m
Operating profit	€7.5m
ROCE *	9.5%

Revenue Split

■ DCC Brands

■ Agency Brands

■ Logistics & Other



DCC Food & Beverage – vision & strategy

DCC Food & Beverage's vision is to be a leading added value sales, marketing and distribution business in Ireland, building number 1 or number 2 branded positions in focused segments

- With strong market shares
- Generating high levels of ROCE
- Emphasis on healthy foods and indulgence categories

Strategy

- Development of range of both company owned and third party branded products
 - Acquisition of complementary businesses and brands
-

Operating Profit (€m)

5 Yr. CAGR -13.3%

