



Preliminary Results Presentation

Year ended 31 March 2012

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This presentation contains some forward-looking statements that represent DCC's expectations for its business, based on current expectations about future events, which by their nature involve risks and uncertainties. DCC believes that its expectations and assumptions with respect to these forward-looking statements are reasonable; however because they involve risk and uncertainty, which are in some cases beyond DCC's control, actual results or performance may differ materially from those expressed or implied by such forward-looking statements. DCC undertakes no duty to and will not necessarily update any such statements in light of new information or future events, except to the extent required by any applicable law or regulation. Recipients of this presentation are therefore cautioned that a number of important factors could cause actual results or outcomes to differ materially from those expressed in any forward-looking statements.

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Any statement in this presentation which infers that transactions may be earnings accretive does not constitute a profit forecast and should not be interpreted to mean that DCC's earnings or net assets in the first full financial year following the transactions, nor in any subsequent period, would necessarily match or be greater than those for the relevant preceding financial year.

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Year ended 31 March 2012 – Results Summary

	€	% Change on prior year	
		Reported	Constant Currency †
Revenue	10,690.3m	+23.2%	+24.9%
Operating profit*	185.0m	-19.4%	-18.3%
Profit before net exceptional items, amortisation of intangibles and tax	167.1m	-22.2%	-21.1%
Adjusted EPS*	163.51 cent	-19.5%	-18.4%
Dividend per share	77.89 cent	+5.0%	
Return on total capital employed	14.2%	(2011: 19.9%)	

† Constant currency figures quoted are based on retranslating 2011/12 figures at prior year rates

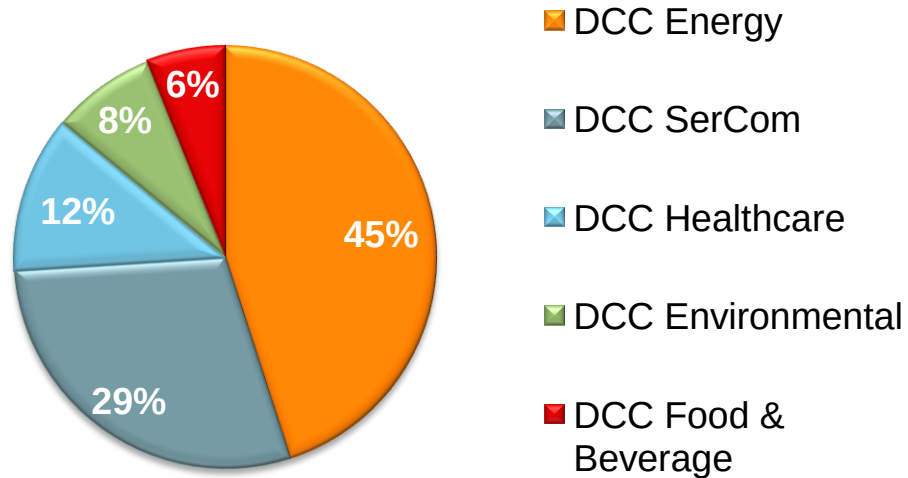
* Excluding net exceptionals and amortisation of intangible assets

Year ended 31 March 2012 – Results Summary continued

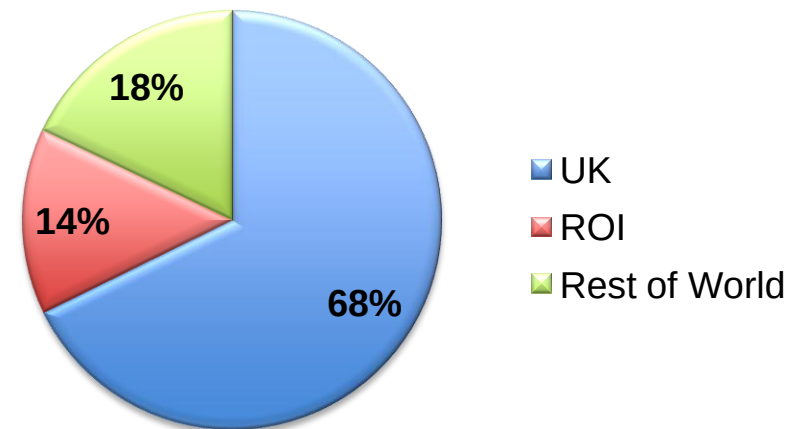
	2012	2011
Operating cash flow	€277.3m	€269.6m
Working capital days	2.5 days	4.9 days
Free cash flow	€146.0m	€123.6m
Net debt	€128.2m	€45.2m
Interest cover (times)	10.4	15.8
Net debt/EBITDA	0.5	0.2
Total equity	€1,014.0m	€931.9m

Year ended 31 March 2012 – Operating Profit Split

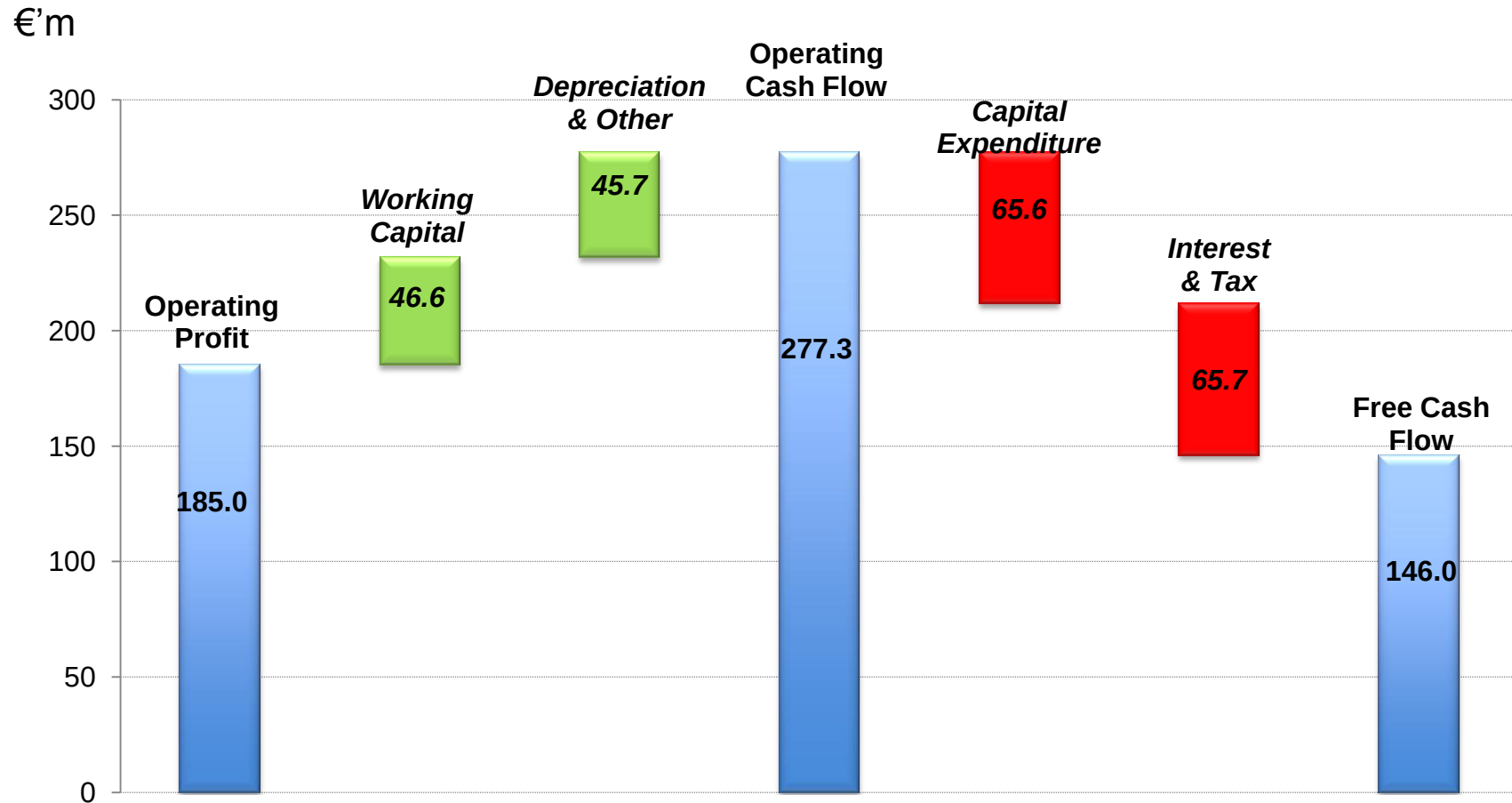
By Division



By Geography



Year ended 31 March 2012 – Cash Flow



Year ended 31 March 2012 –

Acquisition & Capital Expenditure - €234.7m*

	Acquisitions €'m	Capex €'m	Total €'m
DCC Energy	110.9	44.8	155.7
DCC SerCom	6.9	2.9	9.8
DCC Healthcare	20.5	4.2	24.7
DCC Environmental	30.8	10.8	41.6
DCC Food & Beverage	-	2.9	2.9
Total	<u>169.1</u>	<u>65.6</u>	<u>234.7</u>

* Committed acquisition expenditure and net capital expenditure during the year

Year ended 31 March 2012 – Business Overview

	€	% Change on prior year	
		Reported	Constant Currency †
Operating profit*			
DCC Energy	83.5	-39.2%	-38.3%
DCC SerCom	53.2	+15.7%	+17.0%
DCC Healthcare **	23.4	+4.1%	+5.3%
DCC Environmental	14.2	+22.6%	+24.9%
DCC Food & Beverage	10.7	-7.2%	-7.0%
Group operating profit	185.0	-19.4%	-18.3%
Return on total capital employed	14.2%	(2011: 19.9%)	

† Constant currency figures quoted are based on retranslating 2011/12 figures at prior year rates

* Excluding net exceptionals and amortisation of intangible assets

** continuing activities excluding Mobility & Rehabilitation

Year ended 31 March 2012 – Operating Profit - First half / Second half

Reported Numbers				% Change on prior year (constant currency)†		
	H1	H2	FY	H1	H2	FY
	€'m	€'m	€'m			
Operating profit*						
DCC Energy	18.7	64.8	83.5	-35.1%	-39.1%	-38.3%
DCC SerCom	15.2	38.0	53.2	+10.3%	+20.0%	+17.0%
DCC Healthcare	10.5	12.9	23.4	+2.8% **	+7.5% **	+5.3% **
DCC Environmental	7.9	6.3	14.2	+17.0%	+36.8%	+24.9%
DCC Food & Beverage	<u>6.0</u>	<u>4.7</u>	<u>10.7</u>	+11.5%	-23.3%	-7.0%
Group operating profit	<u>58.3</u>	<u>126.7</u>	<u>185.0</u>	-11.4%	-21.3%	-18.3%
Adjusted EPS (cent)	<u>47.53</u>	<u>115.98</u>	<u>163.51</u>	-14.7%	-19.9%	-18.4%

† Constant currency change based on retranslating 2011/12 figures at prior year rates

* Excluding net exceptionals and amortisation of intangible assets

** Continuing activities excluding Mobility & Rehabilitation

DCC Energy

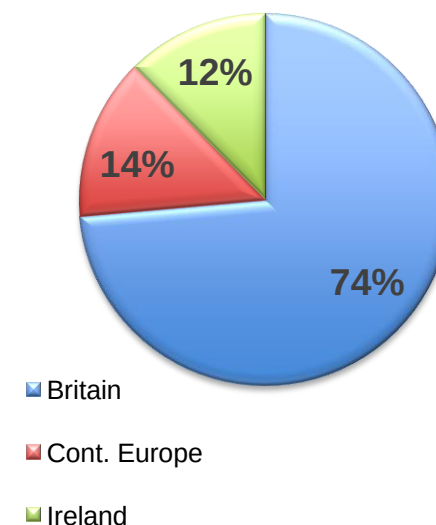
	2012	2011	% Change on prior year	
			Reported	Constant Currency
Revenue	€7,823.0m	€6,129.8m	+27.6%	+29.5%
Operating profit	€83.5m	€137.3m	-39.2%	-38.3%
Return on total capital employed	14.0%	26.9%		

A difficult year with trading adversely impacted by very mild weather, higher oil prices and a challenging economic background.

However a year of significant development activity.

- Operating profit declined by 38.3%
- Average temperatures in UK in quarter to 31 December 2011 were mildest on record, corresponding quarter in prior year coldest on record
- Quarter to 31 March 2012 also significantly milder than in prior year
- Weaker demand led to excess capacity which in a very competitive market resulted in reduced gross margins
- 7.9 billion litres of product sold: 10.8% increase in total volumes however organic volumes declined by 5.9% with heating volumes down approximately 15%.

Volume



DCC Energy continued

	2012	2011	% Change on prior year	
			Reported	Constant Currency
Revenue	€7,823.0m	€6,129.8m	+27.6%	+29.5%
Operating profit	€83.5m	€137.3m	-39.2%	-38.3%
Return on total capital employed	14.0%	26.9%		

DCC Energy completed a number of significant acquisitions which:

Strengthened its position in oil distribution in Britain

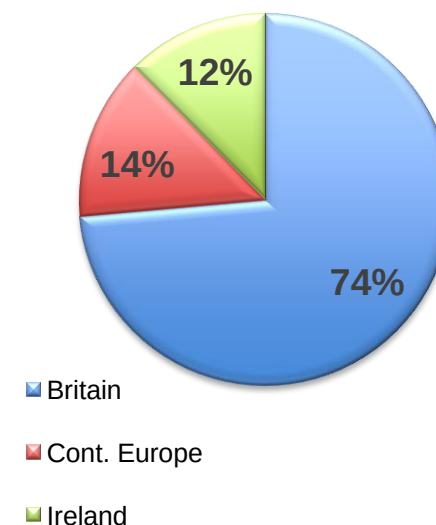
- Pace Fuelcare – c.0.5bn Its
- Oil distribution assets from Total – c.1.5bn Its

Extended its operations in Continental Europe

- Swea Energi – c.0.5bn Its

The outlook for DCC Energy for the year to 31 March 2013 is set against the important assumption that there will be a return to more normal winter temperatures compared to the extremely mild winter last year which should give rise to a strong recovery in DCC Energy's operating profit.

Volume



DCC SerCom

	2012	2011	% Change on prior year	
			Reported	Constant Currency
Revenue	€2,181.2m	€1,868.9m	+16.7%	+18.0%
Operating profit	€53.2m	€46.0m	+15.7%	+17.0%
Operating margin	2.4%	2.5%		
Return on total capital employed	15.7%	16.2%		

Another excellent performance in SerCom Distribution drove 17.0% growth in profit.

SerCom Distribution

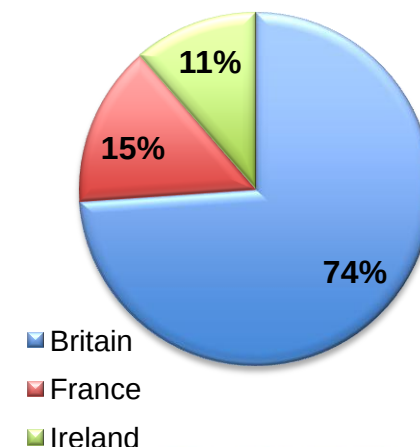
- Following disposal of Altime, focus is on supply of IT, communications and home entertainment products to retailers and resellers
- Excellent profit growth of 17.5% (excl. Altime), with strong organic growth of 8.4% and contribution from acquisitions in prior year
- Growth in all markets – Britain, France and Ireland with new vendor additions offset somewhat by weak home entertainment market.

SerCom Solutions

- Profit declined, benefit in H2 from contract with a new customer.

DCC SerCom is well placed to continue to develop its business in the year to 31 March 2013, notwithstanding anticipated further decline in home entertainment products.

Revenue
SerCom Distribution
(continuing activities)



DCC Healthcare

	2012	2011	% Change on prior year	
			Reported	Constant Currency
Revenue	€330.0m	€311.1m *	+6.1%	+7.5%
Operating profit	€23.4m	€22.5m *	+4.1%	+5.3%
	7.1%	7.2% *		
Return on total capital employed	15.4%	16.3% *	* Based on continuing activities – excludes Mobility & Rehabilitation	

Good constant currency operating profit growth in continuing activities.

DCC Hospital Supplies & Services

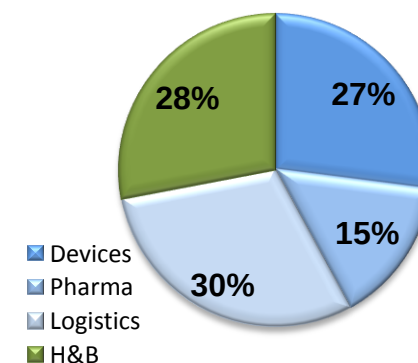
- Devices – modest growth in revenues, scale of business significantly strengthened following acquisition of Forth in Britain
- Pharma – good progress; growth and development of portfolio and market coverage
- Value added logistics services made good progress.

DCC Health & Beauty Solutions

- Strong revenue and profit growth in nutrition products driven by development with existing customers and European expansion
- Beauty operations impacted by customer destocking and change in sales mix.

DCC Healthcare is well placed for year to 31 March 2013 - full year benefit of recent development activity in pharma and devices and expected recovery in beauty operations.

Revenue



DCC Environmental

	2012	2011	% Change on prior year	
			Reported	Constant Currency
Revenue	€132.7m	€106.4m	+24.7%	+26.7%
Operating profit	€14.2m	€11.6m	+22.6%	+24.9%
Operating margin	10.7%	10.9%		
Return on total capital employed	10.2%	10.0%		

Strong increase in profit benefiting from first time contribution from Oakwood Fuels.

Britain

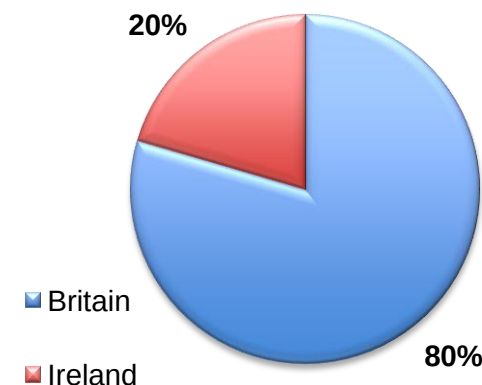
- Non hazardous waste management business impacted by volume decline in market and reduction in recycle prices
- Further consolidation of its position in East Midlands with acquisition of Maxi Waste
- Hazardous waste management business performed satisfactorily.

Ireland

- Progress in a challenging environment.

DCC Environmental well placed for the year to 31 March 2013 to benefit from full year contribution of acquisitions completed in prior year.

Revenue



DCC Food & Beverage

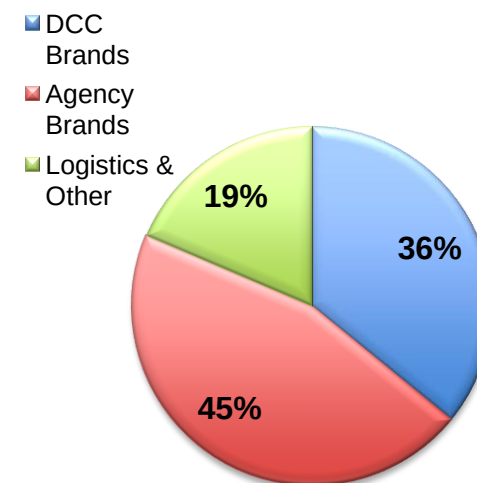
	2012	2011	% Change on prior year	
			Reported	Constant Currency
Revenue	€223.4m	€252.2m	-11.4%	-11.0%
Operating profit	€10.7m	€11.5m	-7.2%	-7.0%
Operating margin	4.8%	4.6%		
Return on total capital employed	13.7%	14.9%		

Operating profit decline of 7.0% primarily due to loss of logistics contract.

- Good growth in branded business with company owned brands driving the growth
- Frozen and chilled logistics negatively impacted by loss of major contract; restructuring undertaken to improve competitiveness
- KSG (J/V) performed well with number of new contract wins.

Operating profit in DCC Food & Beverage will decline in year to 31 March 2013 due to full year impact of logistics contract loss.

Revenue



DCC's Strategy

Our Objective:

To build a growing, sustainable and cash generative business which consistently provides returns on total capital employed significantly ahead of its cost of capital

We aim to achieve this through:

- *Creating and sustaining leading positions in each of the markets in which we operate*
- *Continuously benchmarking and improving the efficiency of the operating model in each of our businesses*
- *Carefully extending our geographic footprint, to provide new horizons for growth*
- *Attracting and empowering entrepreneurial leadership teams, capable of delivering outstanding performance, through the deployment of a devolved management structure*
- *Maintaining financial strength through a disciplined approach to balance sheet management*

Adjusted EPS* (cent)

18 year CAGR **

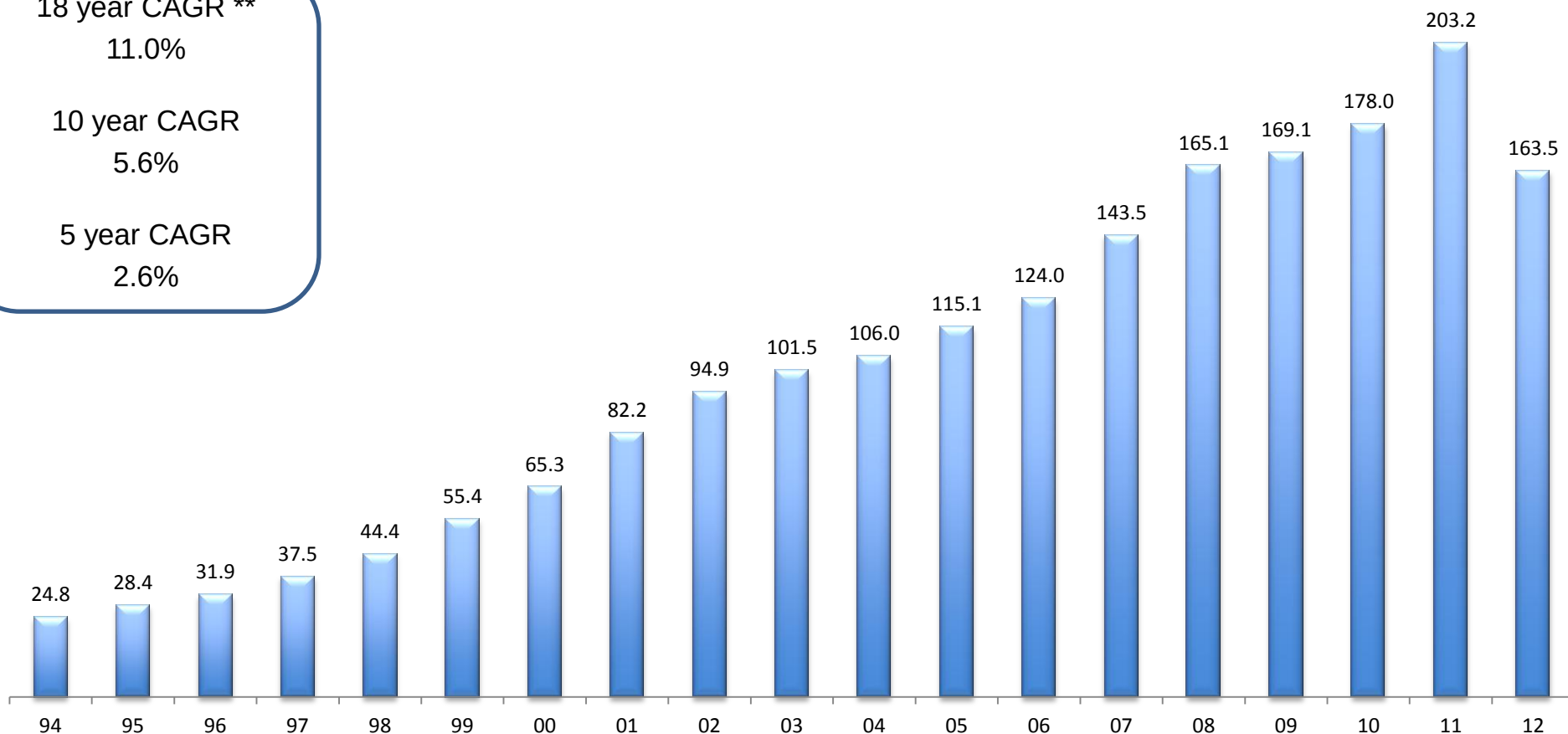
11.0%

10 year CAGR

5.6%

5 year CAGR

2.6%



Years ended 31 March

* excluding net exceptionals, MPH and amortisation of intangible assets

** since flotation in 1994

Dividend (cent)

18 year CAGR *

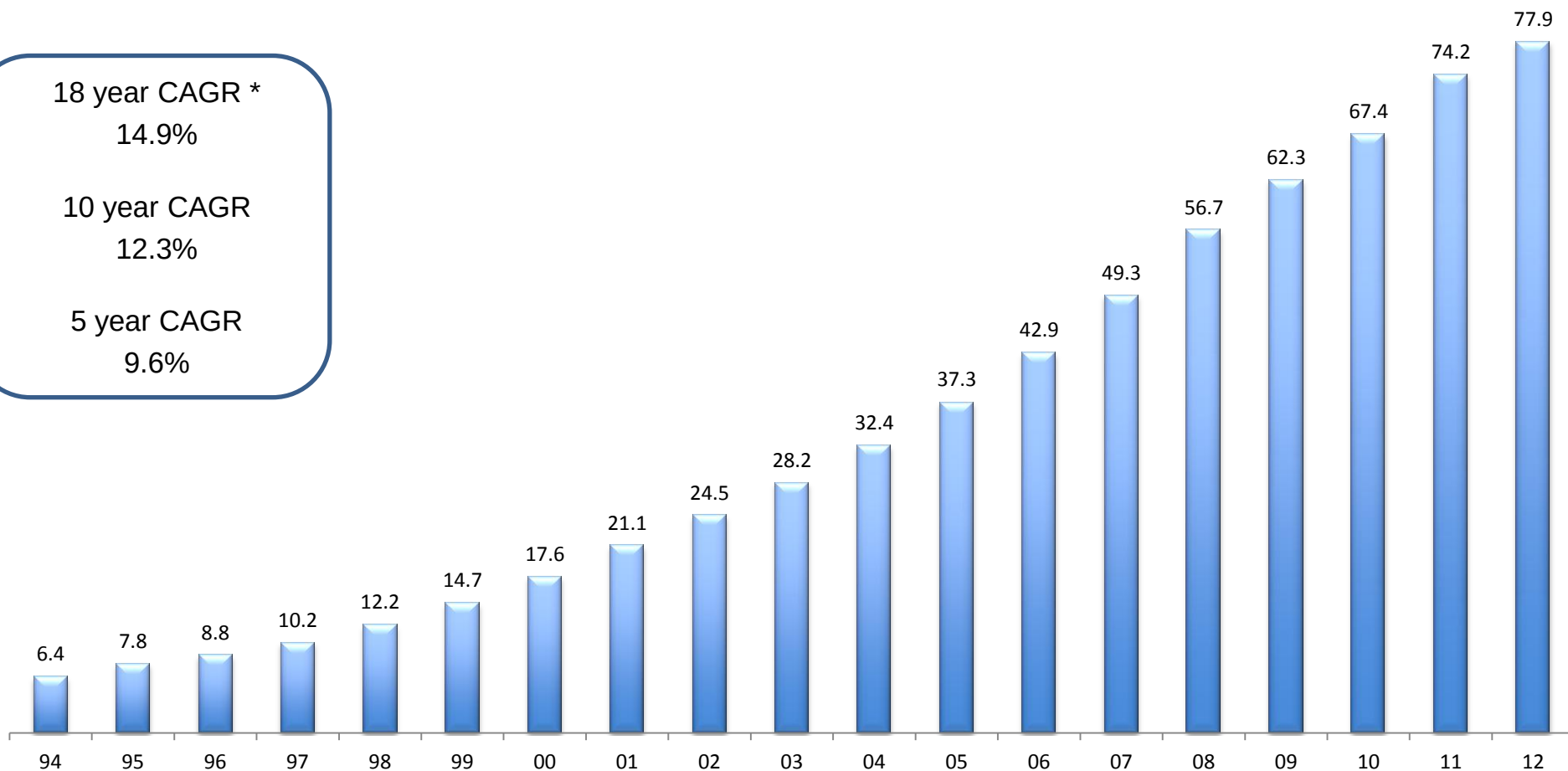
14.9%

10 year CAGR

12.3%

5 year CAGR

9.6%



Years ended 31 March

* Since flotation in 1994

Outlook for year to 31 March 2013

The outlook for the year to 31 March 2013 is set against a continued uncertain economic environment and the important assumption that there will be a return to more normal winter temperatures compared to the extremely mild winter last year, which should give rise to a strong recovery in DCC Energy's operating profit. Consequently, at this very early stage, the Group anticipates that its operating profit and adjusted earnings per share on continuing activities, both on a constant currency basis, will be approximately 15% ahead of the prior year. This would result in approximately a 20% increase in operating profit and in adjusted earnings per share compared to the prior year on a reported basis, assuming an exchange rate of Stg£0.81 = €1.

Shareholder base

	April 2012
	(% Holding)
Institutions	
North America	30.9
UK	28.2
Cont Europe/Asia	<u>11.5</u>
Total overseas	70.6
Ireland	<u>8.2</u>
Total institutional	78.8
Retail	11.2
Management	2.9
Lending/Market Makers	<u>7.1</u>
	<u>100.0</u>

