Company Overview Presentation

May 2012

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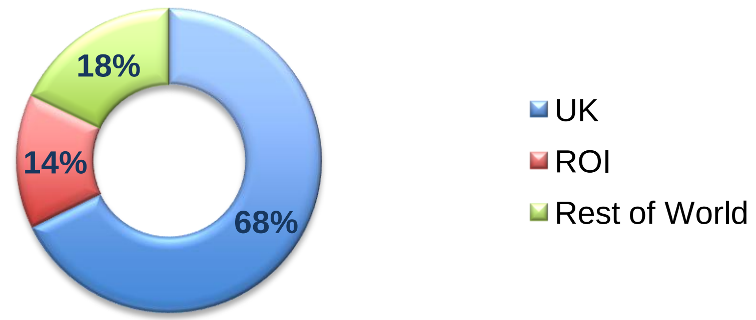
DCC

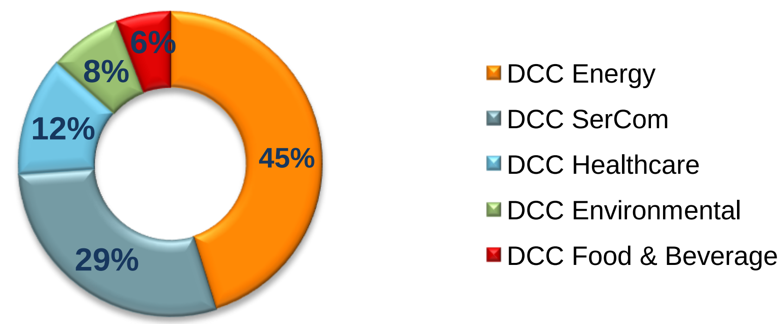
DCC is a sales, marketing, distribution and business support services Group operating across 5 divisions

- DCC Energy
- DCC SerCom (IT & home entertainment products)
- DCC Healthcare
- DCC Environmental
- DCC Food & Beverage

Profit by Geography *



Profit By Division *



* YE 31 Mar 2012

DCC - History

1976 - 90

Founded by Jim Flavin as a venture and development capital company, with clear focus on return on capital employed and operating profit. Generated a compound annual return on investment of 23% over this period.

1990 - 94

Transition to diversified group focused on 5 sectors

– Energy, IT, Healthcare, Environmental and Food

Today

2012

Listed under Support Services on the Irish and London stock exchanges

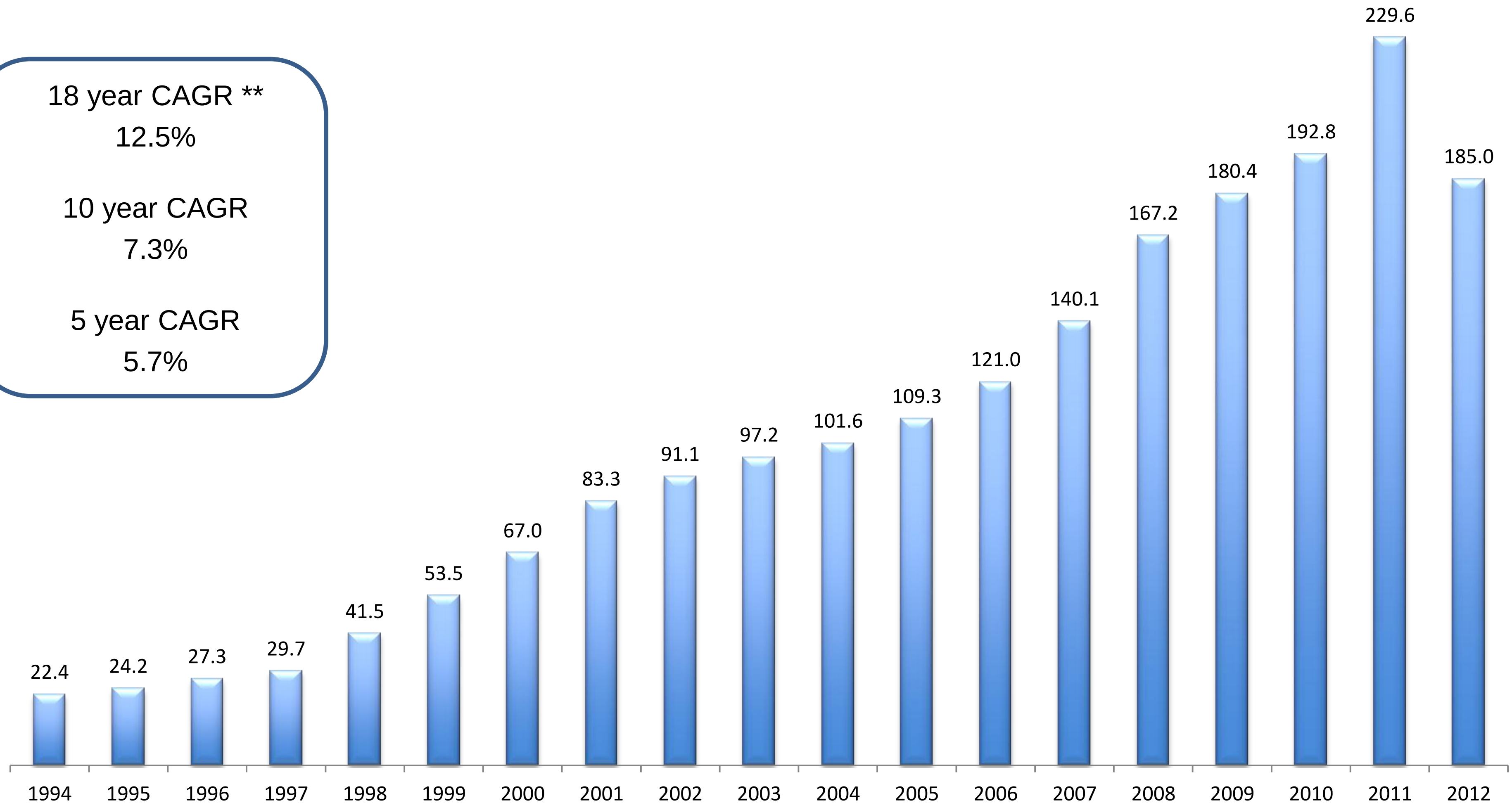
- Market capitalisation of c. €1.6 billion
- Employs approximately 9,000 people
- Operating in 10 countries

Operating Profit * (€'m)

18 year CAGR **
12.5%

10 year CAGR
7.3%

5 year CAGR
5.7%



Years ended 31 March

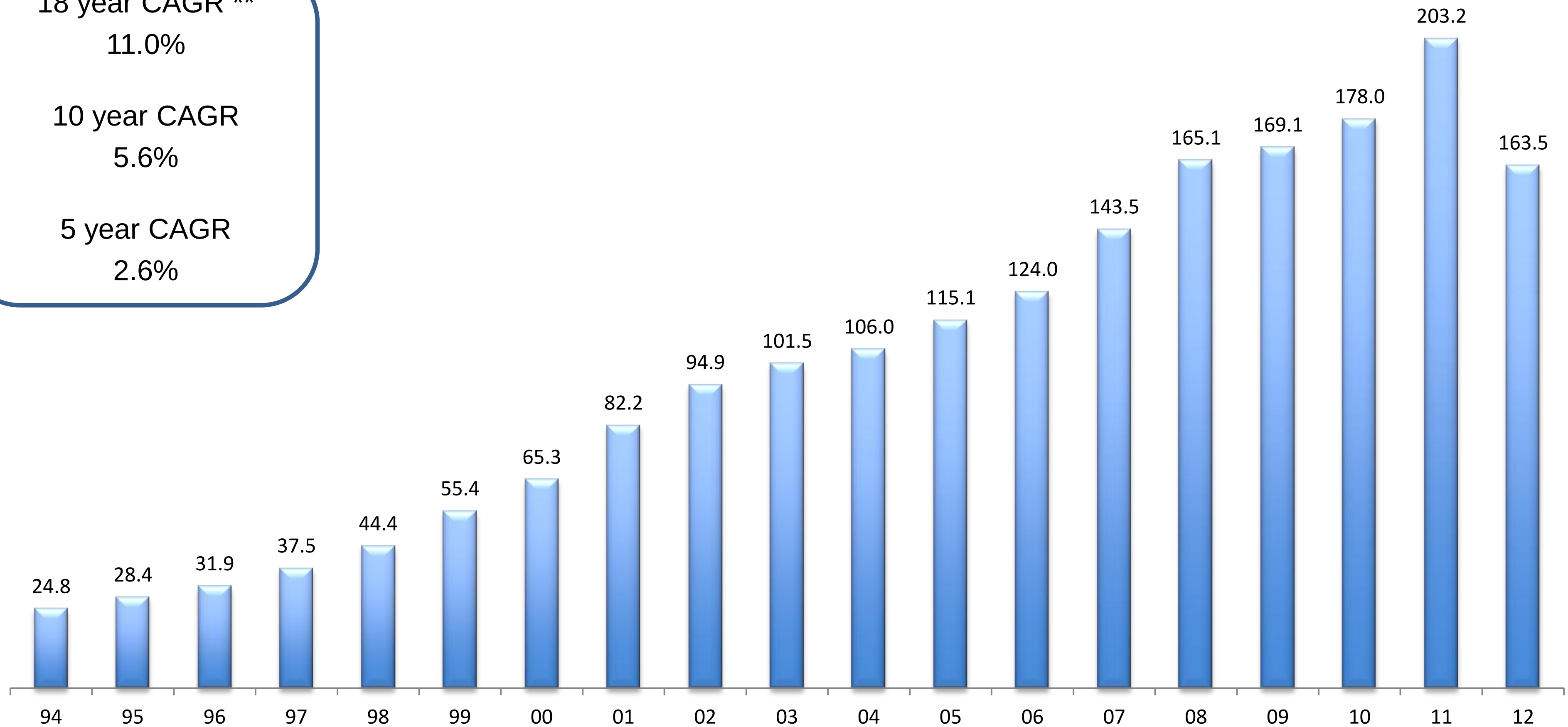
* excluding net exceptionals, MPH and amortisation of intangible assets
** since flotation in 1994

Adjusted EPS* (cent)

18 year CAGR **
11.0%

10 year CAGR
5.6%

5 year CAGR
2.6%



Years ended 31 March

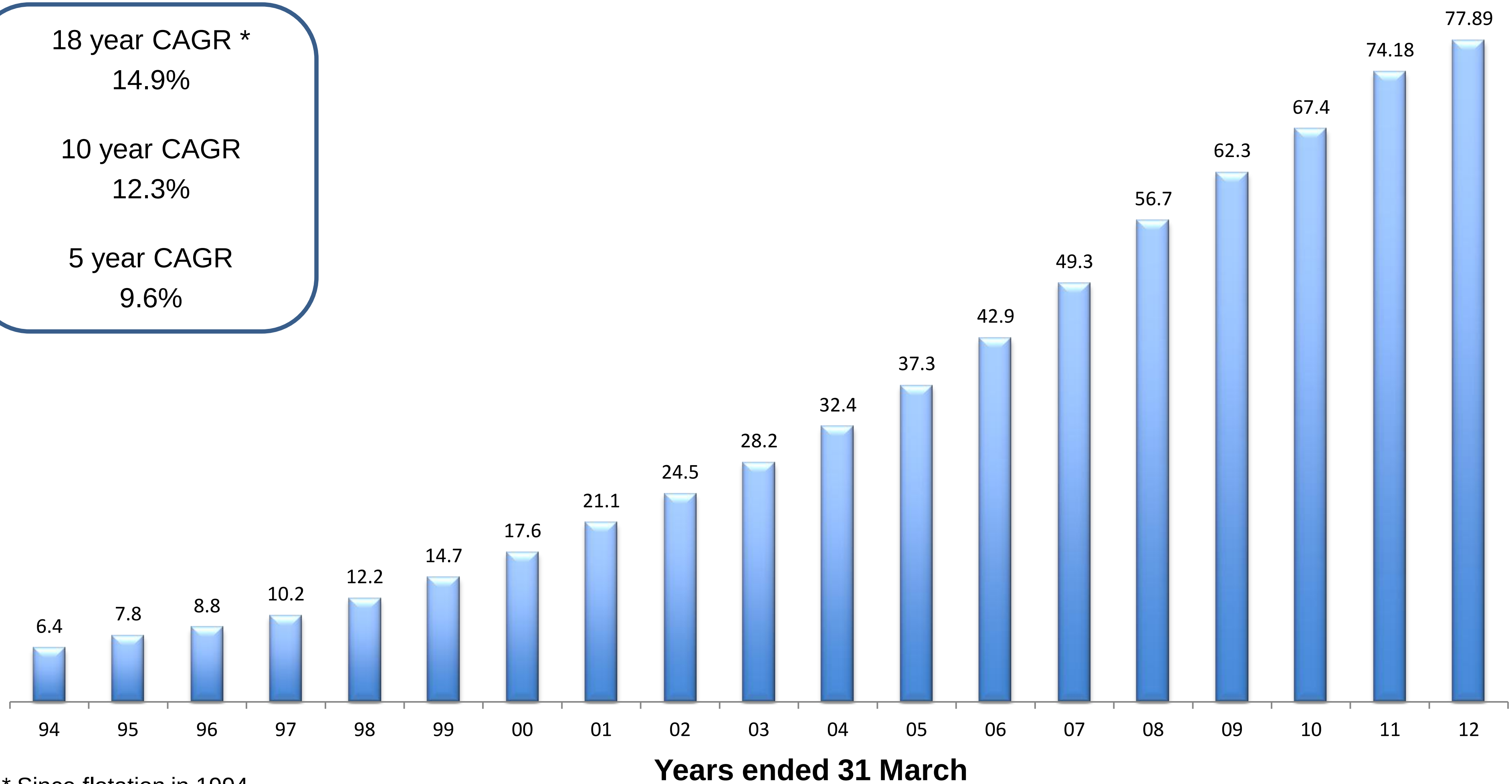
* excluding net exceptionals, MPH and amortisation of intangible assets
** since flotation in 1994

Dividend (cent)

18 year CAGR *
14.9%

10 year CAGR
12.3%

5 year CAGR
9.6%



* Since flotation in 1994

DCC’s Strategy

Our Objective:

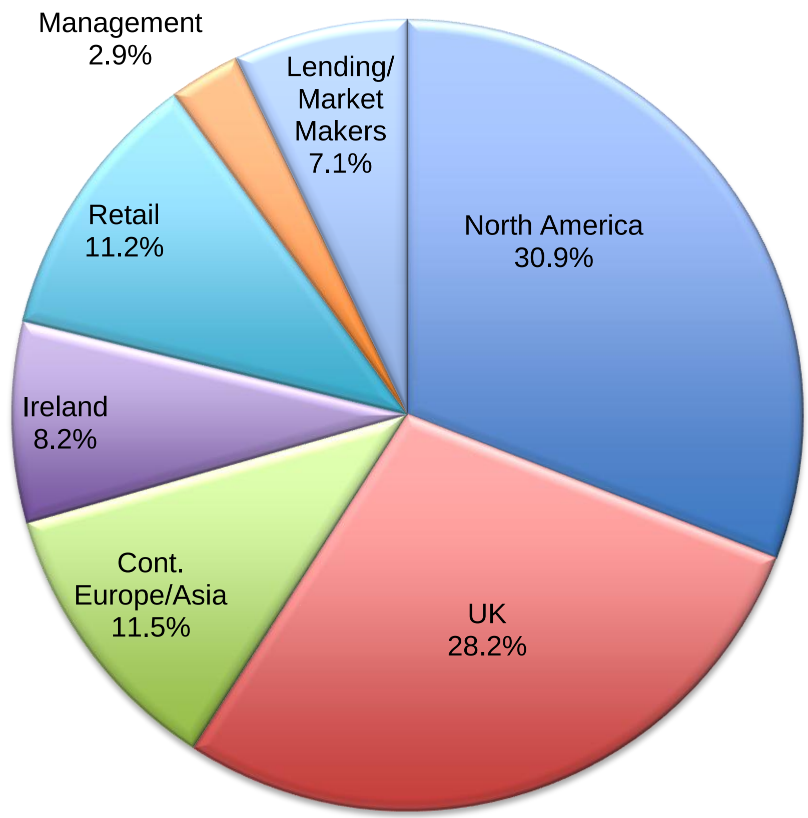
To build a growing, sustainable and cash generative business which consistently provides returns on total capital employed significantly ahead of its cost of capital

We aim to achieve this through:

- *Creating and sustaining leading positions in each of the markets in which we operate*
- *Continuously benchmarking and improving the efficiency of our operating model in each of our businesses*
- *Carefully extending our geographic footprint, to provide new horizons for growth*
- *Attracting and empowering entrepreneurial leadership teams, capable of delivering outstanding performance, through the deployment of a devolved management structure*
- *Maintaining financial strength through a disciplined approach to balance sheet management*

Shareholder base

Institutions	April 2012 (% Holding)
North America	30.9
UK	28.2
Cont Europe/Asia	11.5
Total overseas	70.6
Ireland	8.2
Total institutional	**78.8**
Retail	**11.2**
Management	**2.9**
Lending/Market Makers	**7.1**
	100.0



The Business:

By Division

DCC Energy
(45% of Group Profit)

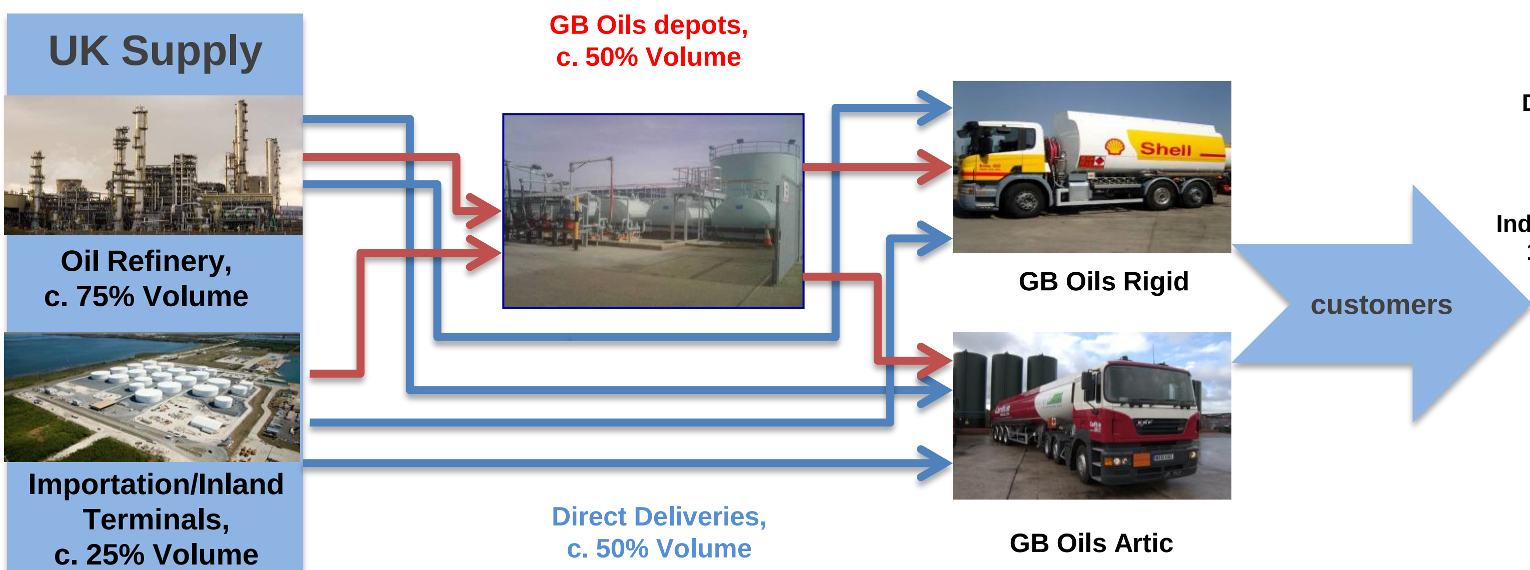
Sales, marketing and distribution of oil and liquefied petroleum gas (LPG)

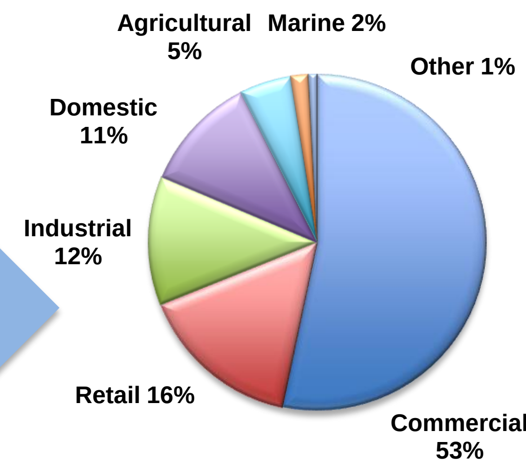
- **Oil** for transport, heating and industrial / agricultural processes
- **LPG** for heating, cooking, transport and industrial / agricultural processes
- Recurring revenues, cash generative
- Product Split:

Road transport	48%	Commercial fuel	22%
Heating oil	23%	LPG	7%

	2012
Revenue	€7,823.0m
Operating profit	€83.5m
ROCE	14.0%

"In 2012 DCC Energy supplied 7.9bn litres of fuel to c. 1m customers"





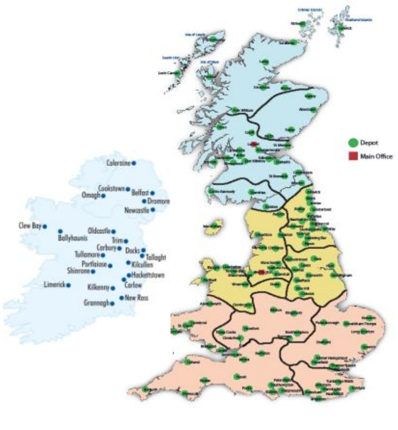
DCC Energy Customer Split

DCC Energy – market leadership positions

Oil – Britain & Ireland

- ***No. 1 Britain***
  16% share
  600,000 customers
  210 facilities
  c. 6.0 Bn. lts.

- ***No. 5 Ireland***
  c. 9% share
  100,000 customers
  27 facilities
  c. 1.0 Bn. lts.



LPG - Britain & Ireland

- ***No. 2 Britain***
  20% share
  129,000 customers
  45 facilities

- ***No. 2 Ireland***
  37% share
  18,000 customers
  6 facilities

Oil - Scandinavia

Sweden

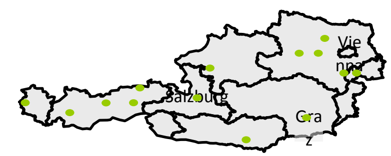
- ***No. 1***
  17% share
  43,000 customers
  7 sales offices
  c. 500M lts.

Denmark

- ***No. 2***
  15% share of small drop
  31,000 customers
  9 facilities
  c. 300M lts.

Oil - Austria

- ***No. 2***
  12% share heating oil & diesel
  68,000 customers
  14 facilities
  c. 700M lts.



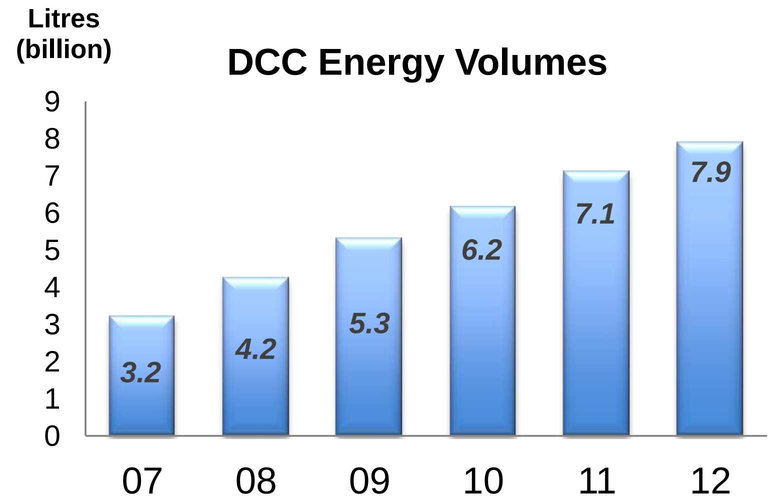
DCC Energy – Vision

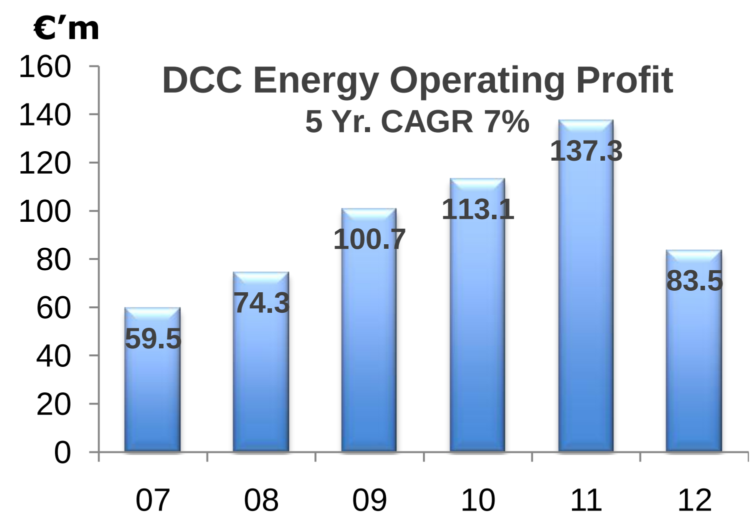
DCC Energy's vision is to be the leading oil and LPG sales, marketing and distribution business in Europe

- With strong local market shares
- Operating under multiple brands
- Generating high levels of ROCE
- Expanding into new geographies
- Continuing the development of its presence in the green/ renewable energy sector

DCC Energy – Competitive Advantages

- Leadership positions across a number of markets
- Consolidator of fragmented markets
- Strong supplier relationships
- A preferred partner for oil majors in asset divestment programmes
- Strong brands
- Balance sheet strength delivers better credit terms with favourable working capital characteristics





DCC Energy - Strategy

- Drive organic profit growth by leveraging the scale of the business
  - Prioritise growth in the transport fuels segment
    - Retail petrol stations (supply)
    - Marine
    - Aviation
  - Expand sales of differentiated products e.g. fuel economy diesel, premium heating oil
  - Cross sell “add-on” products and services
    - Lubricants
    - Heating services
    - Fuel Cards
    - Haulage
  - Expand product/service offering to include alternative green energies
- Continue to consolidate the British and Irish markets
  - Grow market share from 16% to 20% in Britain
- Increase scale of business in Continental Europe

DCC SerCom

(29% of Group Profit)

SerCom Distribution

Marketing, distributing and selling in:

- Britain – Leading position in IT products and peripherals (consumer and SME), home entertainment, AV accessories and communications products to specialist and generalist retailers, e-tailers, resellers and IT dealers.
- France – Strong position in consumer IT products and peripherals and AV accessories to specialist and generalist retailers, e-tailers and resellers.
- Ireland – Leading position in IT products and peripherals (consumer and SMB), home entertainment and AV accessories to specialist and generalist retailers, e-tailers, resellers and IT dealers.

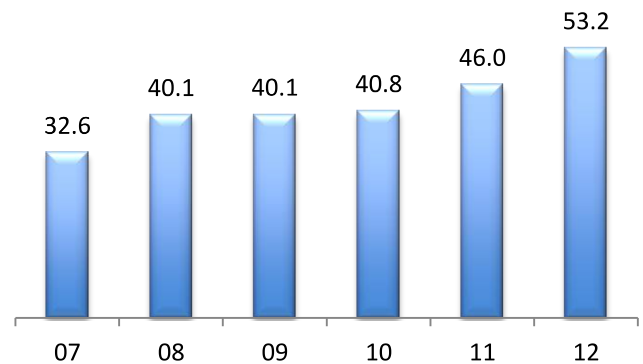
SerCom Solutions

- Specialist provider of world class outsourced procurement and supply chain management solutions

DCC SerCom – Competitive Advantage

- Full service offering with focused delivery by customer channel
- Excellent strategic vendor relationships
- Focussed multi-country offering for consumer products
- Broadest reseller customer reach, along with proactive telesales

	2012
Revenue	€2,181.2m
Operating profit	€53.2m
ROCE	15.7%

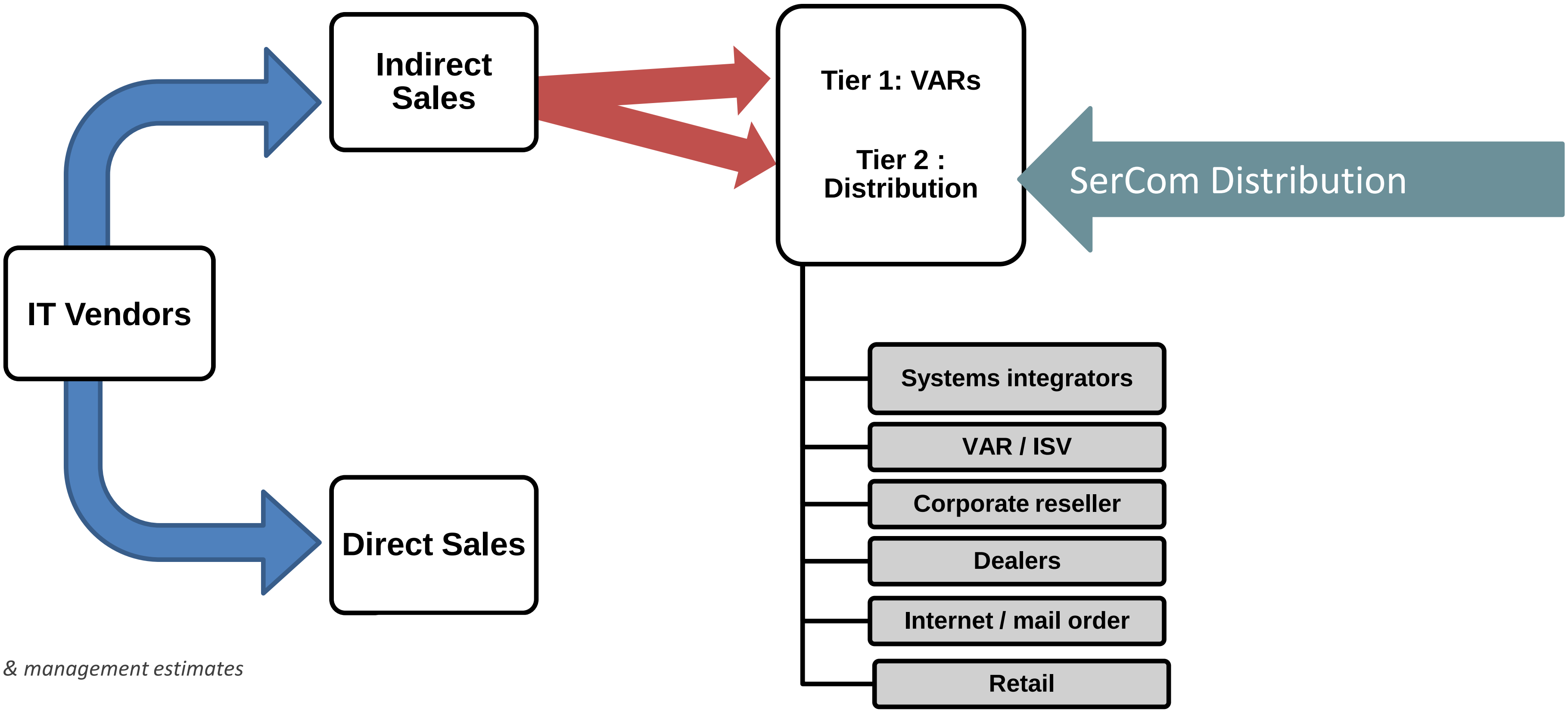


Operating profit (€m)

5 year CAGR : 10.3%

Structure of European IT Distribution

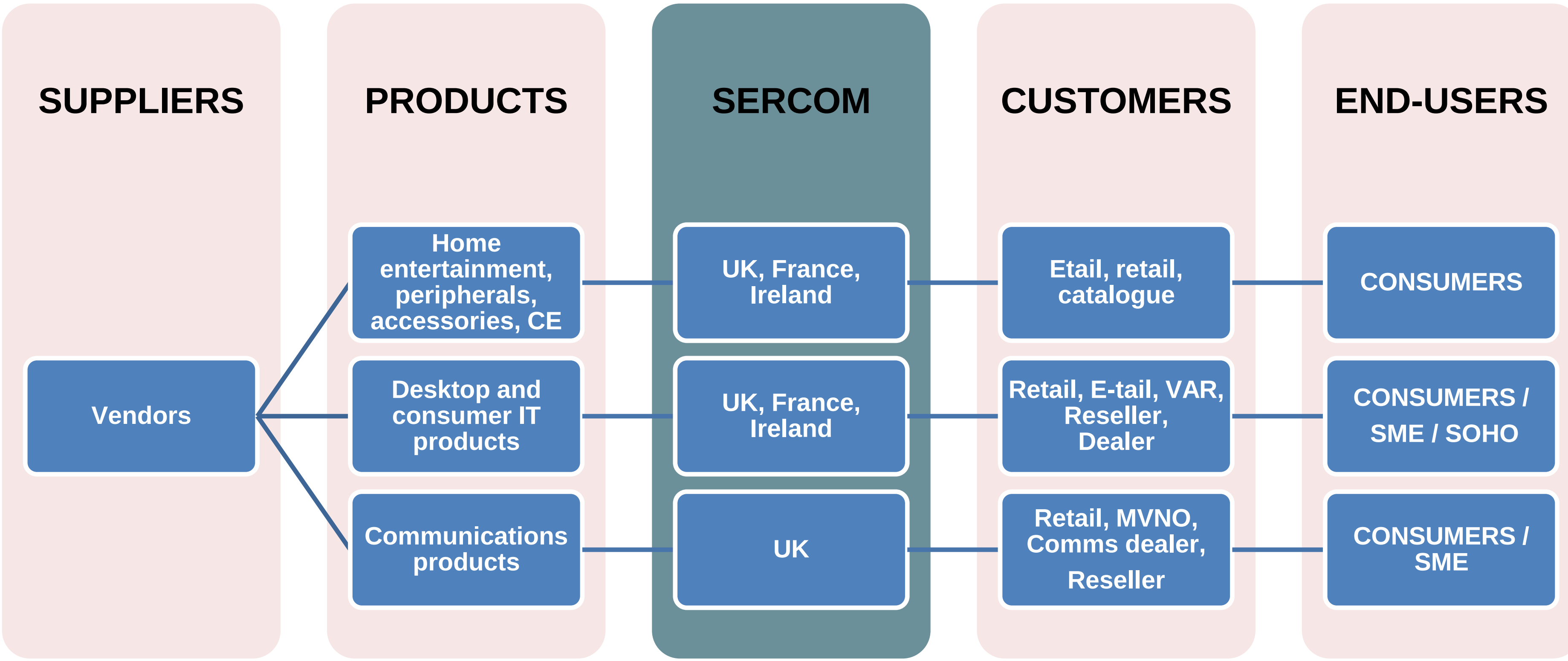
Western European IT market - €325bn
Western European IT Distribution market - €65bn



Source IDC & management estimates

SerCom Distribution

Unique offering of supplier and customer focus and product expertise



Full end to end service model

DCC SerCom - Strategy

Geographic expansion:

- Build the leading specialist consumer IT distribution business in Western Europe
  - Service expansion
  - Establish the business as the obvious partner for a new vendor to access European retail
- Acquisition and organic expansion to Germany, Benelux and Nordics

Product & service expansion:

- Grow market position in converging mobile telephony / IT market
- Further organic growth with complementary acquisitions in Britain and Europe in Audio Visual, Video Conferencing, Unified Communications
- Service expansion – white label, vendor shops, employee programmes, third party logistics, category management

DCC Healthcare
(12% of Group Profit)

Service provider to medical, pharmaceutical and health & beauty sectors brand owners

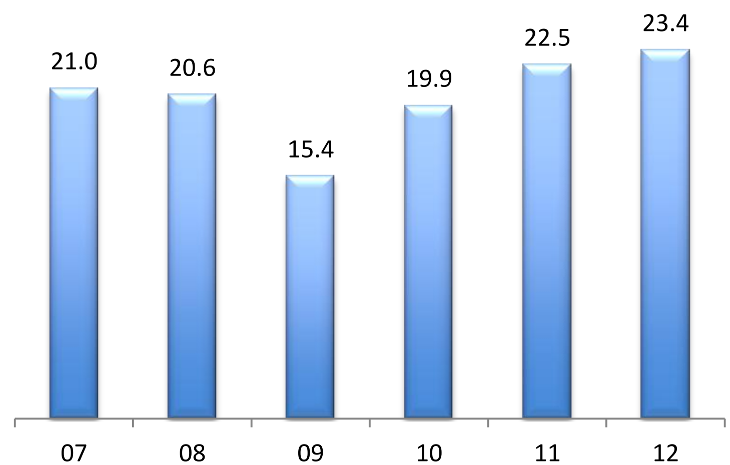
- DCC Hospital Supplies & Services - provision of sales, marketing, distribution and other services in Ireland and Britain to medical device and pharma companies and to healthcare providers
  - No. 1 in sales, marketing and distribution of medical devices and pharma products in Ireland with developing presence in Britain
  - No. 1 compounding service provider in Ireland
  - A leading value added logistics services provider in Britain
- DCC Health & Beauty - provision of outsourced services to health and beauty brand owners in Europe
  - No.1 UK based service provider

DCC Healthcare – Competitive Advantage

- Market leading medical device and pharma sales coverage in Ireland
  - Coverage across hospital, community, retail and homecare channels
  - Industry leading logistics and back office operation
  - Strong relationships at all levels in healthcare system
- Innovative logistics solutions for British hospitals
- High quality Health & Beauty facilities with capacity for growth
- Strong technical and regulatory capability



	2012
Revenue	€330.0m
Operating profit	€23.4m
ROCE	15.4%



* Operating profit (€m)

5 years CAGR : 2.2%

* excluding M&R sold to Patterson Medical in June 2010

DCC Healthcare - Strategy

DCC Hospital Supplies & Services

- Medical Devices
  - Expansion of product portfolio and service offering
  - Acquisition focus - specialist distributors in Britain; bolt on acquisitions in Ireland
- Pharma
  - Expansion of product portfolio and service offerings
  - Leverage growth platform in community pharmacy channel
  - Acquisition focus - product licences/dossiers, speciality and service based businesses in Britain; bolt on acquisitions in Ireland
- Logistics
  - Leverage enhanced platform and favourable market trends to build a significant value added distribution services (stock management & just-in-time logistics) business in Britain

DCC Health & Beauty

- Leverage facilities through continued focus on product development, expansion of European sales network and bolt on acquisitions
- Acquisition focus - expand customer base / geographic penetration in Continental Europe; enhance service offering e.g. OTC pharma, sports nutrition, contract packing

DCC Environmental
(8% of Group Profit)

Recycling, waste management and resource recovery services to the industrial, commercial, construction and public sectors in Britain and Ireland

- Britain
  - William Tracey: Leading recycling, waste management and resource recovery services business in Scotland with 9 licensed facilities – materials recycling, hazardous waste treatment and renewable energy
  - Wastecycle: leading East Midlands based recycling, waste management and resource recovery services business operating from 5 sites
  - Oakwood Fuels: leading national waste oil and hazardous waste collection, processing and recycling business
- Ireland
  - Enva: No. 1 hazardous waste management business in Ireland - treatment of waste oils, chemicals, etc. - 6 licenced facilities

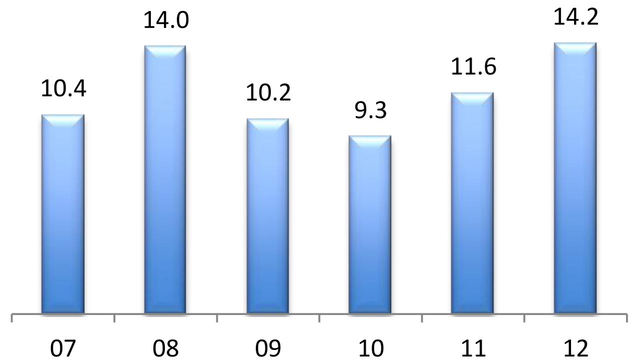
DCC Environmental – Competitive Advantage

- Depth of industry experience, and a particular focus on resource recovery
- Provider of bespoke tailored solutions

Growth strategy

- Expand non hazardous waste management services geographically in Britain from current strong positions in Scotland and East Midlands
- Continue to expand innovation led hazardous waste management service
- Align business to support transition to low carbon economy

	2012
Revenue	€132.7m
Operating profit	€14.2m
ROCE	10.2%



Operating profit (€m)

5 year CAGR : 6.4%

DCC Food & Beverage
(6% of Group Profit)

Marketing and selling own and 3rd party brands to retail and foodservice sectors principally in Ireland

- Segment focus: health, indulgence, frozen/chilled logistics
- Strong market positions in Ireland:
  - No.1 in ambient healthy foods and No. 2 in freshly ground coffee in retail and foodservice and in herbs & spices
  - Leading independent wine distributor in Ireland
  - No. 3 in savoury snacks
  - Significant temperature controlled distribution capacity
  - Strong presence in multiple grocery wine market in Britain

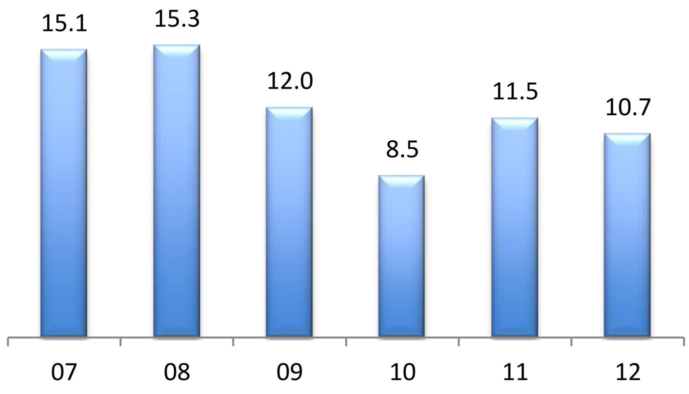
	2012
Revenue	€223.4m
Operating profit	€10.7m
ROCE	13.7%

DCC Food & Beverage – Competitive Advantage

- Valuable owned brands – incl. Kelkin, Robert Roberts and Goodall's
- Deep sales and marketing reach with strong presence in convenience stores, foodservice and pharmacies, as well as in multiples

Growth strategy

- Development of range of both company owned and third party branded products
- Acquisition of complementary businesses and brands



Operating profit (€'m)

5 year CAGR :-6.7%